

## Comparative Business Fields of Study College Scorecard Data

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### Clemson University

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary CY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>Clemson Fields of Study</b>                       |                              |                           |                         |                 |                                  |
| Business Administration, Management and Operations   | 293                          | 21,500                    | 44,266                  | 2.06            | 5.56                             |
| Marketing  | 235                          | 21,500                    | 46,478                  | 2.16            | 5.29                             |
| Accounting and Related Services                      | 143                          | 21,500                    | 45,919                  | 2.14            | 5.36                             |
| Finance and Financial Management Services            | 126                          | 20,500                    | 48,326                  | 2.36            | 4.87                             |
| Economics  | 112                          | 19,500                    | 38,649                  | 1.98            | 5.78                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>909</b>                   | <b>20,900</b>             | <b>44,728</b>           | <b>2.14</b>     | <b>5.37</b>                      |

\* The median cumulative federal loan debt of borrowers graduating in the field of study. Private student loans, Perkins loans, and Parent PLUS loans are not included. Data is based on school-reported information about students' programs of completion.

\*\* The median annual earnings of individuals who received federal financial aid during their studies. To be included in the median earnings calculation, the individuals needed to be working and not enrolled in school during the year when earnings are measured. Median earnings are measured in the second full year after the student completed their degree. Salary data is from IRS tax records.

\*\*\* The median monthly loan payment is debt repaid in 10 years at a 2.75% interest rate. A 10-year fixed payment plan is one of several available to Federal borrowers.

## University of Georgia

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary CY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>University of Georgia Fields of Study</b>         |                              |                           |                         |                 |                                  |
| Finance and Financial Management Services            | 569                          | 16,990                    | 57,907                  | 3.41            | 3.36                             |
| Marketing  | 381                          | 17,750                    | 49,772                  | 2.80            | 4.07                             |
| Business Administration, Management and Operations   | 257                          | 18,000                    | 47,113                  | 2.62            | 4.38                             |
| Management Info Systems & Services                   | 255                          | 18,740                    | 68,778                  | 3.67            | 3.12                             |
| Insurance  | 217                          | 17,500                    | 56,528                  | 3.23            | 3.55                             |
| Accounting and Related Services                      | 207                          | 19,500                    | 52,941                  | 2.71            | 4.22                             |
| Business/Managerial Economics                        | 101                          | 19,500                    | 53,894                  | 2.76            | 4.14                             |
| International Business                               | 97                           | 20,500                    | 57,920                  | 2.83            | 4.06                             |
| Real Estate  | 97                           | 14,242                    | 52,941                  | 3.72            | 3.08                             |
| Economics  | 89                           | 16,589                    | 46,869                  | 2.83            | 4.05                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,270</b>                 | <b>17,931</b>             | <b>54,466</b>           | <b>3.06</b>     | <b>3.80</b>                      |

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**The University of North Carolina at Chapel Hill and North Carolina State**

| <b>Moore School Fields of Study</b>                  | <b>Number of Graduates AY 17/18</b> | <b>Fed. Debt AY17/18 (US\$)*</b> | <b>Salary CY17/18 (US\$)**</b> | <b>Salary/Debt (t)</b> | <b>Debt Repayment*** (% IRS Salary)</b> |
|--|-------------------------------------|----------------------------------|--------------------------------|------------------------|---|
| Finance and Financial Management Services            | 564                                 | 23,000                           | 55,190                         | 2.40                   | 4.76                                    |
| Marketing  | 468                                 | 21,500                           | 45,284                         | 2.11                   | 5.43                                    |
| Business Administration, Management and Operations   | 422                                 | 21,500                           | 43,519                         | 2.02                   | 5.65                                    |
| Management Science and Quantitative Methods          | 303                                 | 24,187                           | 62,848                         | 2.60                   | 4.41                                    |
| Accounting and Related Services                      | 136                                 | 24,865                           | 53,358                         | 2.15                   | 5.33                                    |
| International Business                               | 131                                 | 23,126                           | 70,776                         | 3.06                   | 3.75                                    |
| Business/Managerial Economics                        | 106                                 | 22,750                           | 55,964                         | 2.46                   | 4.65                                    |
| Insurance  | 94                                  | 21,000                           | 55,964                         | 2.66                   | 4.29                                    |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                        | <b>22,741</b>                    | <b>55,363</b>                  | <b>2.43</b>            | <b>4.78</b>                             |
| <b>UNC-Chapel Hill Fields of Study****</b>           |                                     |                                  |                                |                        |   |
| Business Administration, Management and Operations   | 314                                 | 15,585                           | 73,823                         | 4.74                   | 2.42                                    |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>314</b>                          | <b>15,585</b>                    | <b>73,823</b>                  | <b>4.74</b>            | <b>2.42</b>                             |

\* The median cumulative federal loan debt of borrowers graduating in the field of study. Private student loans, Perkins loans, and Parent PLUS loans are not included. Data is based on school-reported information about students' programs of completion.

\*\* The median annual earnings of individuals who received federal financial aid during their studies. To be included in the median earnings calculation, the individuals needed to be working and not enrolled in school during the year when earnings are measured. Median earnings are measured in the second full year after the student completed their degree. Salary data is from IRS tax records.

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\*\*\*\* With only 314 graduates, this may be only one cohort at Kenan-Flagler Business School, which has about twice this number in its two-year (junior/senior) business program that comprises around 14% of the Moore School's 2,224 graduates. The Moore School's top two majors (International Business, and Operations and Supply Chain/Management Science) based on the salaries listed in the table above graduated 434 students in AYs 17/18, though some double majored in these two majors. According to data gathered annually and reported in the Moore School's [Undergraduate Majors Report](#), of the self-reported salaries for AY 2017 through 2020, the average salary for the top 15% for each year was: \$73,650; \$75,707; \$79,000; and \$82,288, respectively. These students also had far more academic choices than UNC Chapel Hill students did, given the Moore School's scale, academic depth and academic diversity.

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary CY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>NC State Fields of Study</b>                      |                              |                           |                         |                 |                                  |
| Business Administration, Management and Operations   | 635                          | 19,500                    | 48,864                  | 2.51            | 4.57                             |
| Accounting and Related Services                      | 171                          | 20,210                    | 47,260                  | 2.34            | 4.90                             |
| Business/Managerial Economics                        | 65                           | 18,293                    | 50,856                  | 2.78            | 4.13                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>871</b>                   | <b>19,334</b>             | <b>48,993</b>           | <b>2.54</b>     | <b>4.53</b>                      |

\* The median cumulative federal loan debt of borrowers graduating in the field of study. Private student loans, Perkins loans, and Parent PLUS loans are not included. Data is based on school-reported information about students' programs of completion.

\*\* The median annual earnings of individuals who received federal financial aid during their studies. To be included in the median earnings calculation, the individuals needed to be working and not enrolled in school during the year when earnings are measured. Median earnings are measured in the second full year after the student completed their degree. Salary data is from IRS tax records.

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## University of Missouri

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary CY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>University of Missouri Fields of Study</b>        |                              |                           |                         |                 |                                  |
| Business/Commerce, General                           | 890                          | 21,500                    | 48,892                  | 2.27            | 5.03                             |
| Economics  | 42                           | 20,500                    | 45,696                  | 2.23            | 5.15                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>932</b>                   | <b>21,000</b>             | <b>47,294</b>           | <b>2.25</b>     | <b>5.09</b>                      |

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## University of Pittsburgh

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary FY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>University of Pittsburgh Fields of Study</b>      |                              |                           |                         |                 |                                  |
| Finance and Financial Management Services            | 291                          | 25,125                    | 52,977                  | 2.11            | 5.44                             |
| Marketing  | 194                          | 26,000                    | 47,046                  | 1.81            | 6.33                             |
| Economics  | 174                          | 26,000                    | 43,479                  | 1.67            | 6.84                             |
| Accounting and Related Services                      | 161                          | 26,972                    | 55,136                  | 2.04            | 5.59                             |
| Business Administration, Management and Operations   | 120                          | 25,000                    | 54,531                  | 2.18            | 5.26                             |
| Business/Commerce, General                           | 27                           | 25,596                    | 37,424                  | 1.46            | 7.82                             |
| Human Resources Management and Services              | 24                           | 21,500                    | 38,289                  | 1.78            | 6.42                             |
| Management Info Systems & Services                   | 6                            | 25,250                    | 47,650                  | 1.89            | 6.07                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>997</b>                   | <b>25,180</b>             | <b>47,067</b>           | <b>1.87</b>     | <b>6.22</b>                      |

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## University of Florida

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary FY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>University of Florida Fields of Study</b>         |                              |                           |                         |                 |                                  |
| Finance and Financial Management Services            | 318                          | 18,426                    | 59,318                  | 3.22            | 3.56                             |
| Business Administration, Management and Operations   | 290                          | 15,000                    | 44,821                  | 2.99            | 3.83                             |
| Economics  | 242                          | 17,209                    | 48,265                  | 2.80            | 4.08                             |
| Marketing  | 201                          | 15,000                    | 51,829                  | 3.46            | 3.31                             |
| Accounting and Related Services                      | 147                          | 15,500                    | 49,644                  | 3.20            | 3.58                             |
| Management Science and Quantitative Methods          | 92                           | 17,609                    | 62,508                  | 3.55            | 3.23                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>1,290</b>                 | <b>16,457</b>             | <b>52,731</b>           | <b>3.20</b>     | <b>3.60</b>                      |

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## Rutgers University-Newark/New Brunswick

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|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services                      | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations             | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods                    | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                                | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business   | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                                  | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b>           | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>Rutgers University-Newark/New Brunswick Fields of Study</b> |                              |                           |                         |                 |                                  |
| Human Resources Management and Services                        | 577                          | 21,500                    | 45,065                  | 2.10            | 5.46                             |
| Finance and Financial Management Services                      | 485                          | 22,474                    | 60,001                  | 2.67            | 4.28                             |
| Business Administration, Management and Operations             | 450                          | 22,000                    | 52,858                  | 2.40            | 4.77                             |
| Economics  | 402                          | 24,944                    | 47,153                  | 1.89            | 6.06                             |
| Accounting and Related Services                                | 381                          | 23,000                    | 58,382                  | 2.54            | 4.50                             |
| Marketing  | 170                          | 22,612                    | 43,100                  | 1.91            | 6.01                             |
| Management Science and Quantitative Methods                    | 75                           | 19,500                    | 67,995                  | 3.49            | 3.28                             |
| Management Info Systems & Services                             | 38                           | 20,500                    | 65,486                  | 3.19            | 3.59                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b>           | <b>2,578</b>                 | <b>22,066</b>             | <b>55,005</b>           | <b>2.52</b>     | <b>4.74</b>                      |

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**Virginia Polytechnic Institute and State University (Virginia Tech)**

| <b>Moore School Fields of Study</b>                  | <b>Number of Graduates AY 17/18</b> | <b>Fed. Debt AY17/18 (US\$)*</b> | <b>Salary FY17/18 (US\$)**</b> | <b>Salary/Debt (t)</b> | <b>Debt Repayment*** (% IRS Salary)</b> |
|--|-------------------------------------|----------------------------------|--------------------------------|------------------------|---|
| Finance and Financial Management Services            | 564                                 | 23,000                           | 55,190                         | 2.40                   | 4.76                                    |
| Marketing  | 468                                 | 21,500                           | 45,284                         | 2.11                   | 5.43                                    |
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| Accounting and Related Services                      | 136                                 | 24,865                           | 53,358                         | 2.15                   | 5.33                                    |
| International Business                               | 131                                 | 23,126                           | 70,776                         | 3.06                   | 3.75                                    |
| Business/Managerial Economics                        | 106                                 | 22,750                           | 55,964                         | 2.46                   | 4.65                                    |
| Insurance  | 94                                  | 21,000                           | 55,964                         | 2.66                   | 4.29                                    |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                        | <b>22,741</b>                    | <b>55,363</b>                  | <b>2.43</b>            | <b>4.78</b>                             |
| <b>Virginia Tech Fields of Study</b>                 |                                     |                                  |                                |                        |   |
| Management Science and Quantitative Methods          | 346                                 | 22,500                           | 70,163                         | 2.89                   | 3.95                                    |
| Finance and Financial Management Services            | 311                                 | 22,987                           | 61,714                         | 2.68                   | 4.26                                    |
| Marketing  | 191                                 | 23,619                           | 51,773                         | 2.19                   | 5.22                                    |
| Accounting and Related Services                      | 168                                 | 22,500                           | 62,632                         | 2.78                   | 4.12                                    |
| Business Administration, Management and Operations   | 153                                 | 22,250                           | 50,515                         | 2.27                   | 5.04                                    |
| Economics  | 117                                 | 24,150                           | 48,198                         | 2.00                   | 5.73                                    |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>1,286</b>                        | <b>23,001</b>                    | <b>57,499</b>                  | <b>2.47</b>            | <b>4.72</b>                             |

\* The median cumulative federal loan debt of borrowers graduating in the field of study. Private student loans, Perkins loans, and Parent PLUS loans are not included. Data is based on school-reported information about students' programs of completion.

\*\* The median annual earnings of individuals who received federal financial aid during their studies. To be included in the median earnings calculation, the individuals needed to be working and not enrolled in school during the year when earnings are measured. Median earnings are measured in the second full year after the student completed their degree. Salary data is from IRS tax records.

\*\*\* The median monthly loan payment is debt repaid in 10 years at a 2.75% interest rate. A 10-yr. fixed payment plan is one of several available to Federal borrowers.

### University of Maryland-College Park

| Moore School Fields of Study                               | Number of Graduates<br>AY 17/18 | Fed. Debt<br>AY17/18<br>(US\$)* | Salary<br>FY17/18<br>(US\$)** | Salary/<br>Debt<br>(t) | Debt<br>Repayment***<br>(% IRS Salary) |
|--|---------------------------------|---------------------------------|-------------------------------|------------------------|--|
| Finance and Financial Management Services                  | 564                             | 23,000                          | 55,190                        | 2.40                   | 4.76                                   |
| Marketing  | 468                             | 21,500                          | 45,284                        | 2.11                   | 5.43                                   |
| Business Administration, Management and Operations         | 422                             | 21,500                          | 43,519                        | 2.02                   | 5.65                                   |
| Management Science and Quantitative Methods                | 303                             | 24,187                          | 62,848                        | 2.60                   | 4.41                                   |
| Accounting and Related Services                            | 136                             | 24,865                          | 53,358                        | 2.15                   | 5.33                                   |
| International Business                                     | 131                             | 23,126                          | 70,776                        | 3.06                   | 3.75                                   |
| Business/Managerial Economics                              | 106                             | 22,750                          | 55,964                        | 2.46                   | 4.65                                   |
| Insurance  | 94                              | 21,000                          | 55,964                        | 2.66                   | 4.29                                   |
| <b>Total Column 1/Average Unweighted Columns 2-5</b>       | <b>2,224</b>                    | <b>22,741</b>                   | <b>55,363</b>                 | <b>2.43</b>            | <b>4.78</b>                            |
| <b>University of Maryland-College Park Fields of Study</b> |                                 |                                 |                               |                        |  |
| Economics  | 546                             | 20,000                          | 51,760                        | 2.59                   | 4.43                                   |
| Finance and Financial Management Services                  | 353                             | 18,155                          | 68,079                        | 3.75                   | 3.05                                   |
| Accounting and Related Services                            | 237                             | 15,000                          | 64,387                        | 4.29                   | 2.67                                   |
| Marketing  | 185                             | 16,750                          | 51,773                        | 3.09                   | 3.71                                   |
| Business Administration, Management and Operations         | 185                             | 15,250                          | 59,314                        | 3.89                   | 2.95                                   |
| International Business                                     | 69                              | 20,500                          | 52,733                        | 2.57                   | 4.46                                   |
| Management Science and Quantitative Methods                | 55                              | 19,000                          | 72,762                        | 3.83                   | 2.99                                   |
| <b>Total Column 1/Average Unweighted Columns 2-5</b>       | <b>1,630</b>                    | <b>17,808</b>                   | <b>60,115</b>                 | <b>3.43</b>            | <b>3.47</b>                            |

\* The median cumulative federal loan debt of borrowers graduating in the field of study. Private student loans, Perkins loans, and Parent PLUS loans are not included. Data is based on school-reported information about students' programs of completion.

\*\* The median annual earnings of individuals who received federal financial aid during their studies. To be included in the median earnings calculation, the individuals needed to be working and not enrolled in school during the year when earnings are measured. Median earnings are measured in the second full year after the student completed their degree. Salary data is from IRS tax records.

\*\*\* The median monthly loan payment is debt repaid in 10 years at a 2.75% interest rate. A 10-year fixed payment plan is one of several available to Federal borrowers.

**Pennsylvania State University**

| Moore School Fields of Study                         | Number of Graduates AY 17/18 | Fed. Debt AY17/18 (US\$)* | Salary FY17/18 (US\$)** | Salary/Debt (t) | Debt Repayment*** (% IRS Salary) |
|--|------------------------------|---------------------------|-------------------------|-----------------|----------------------------------|
| Finance and Financial Management Services            | 564                          | 23,000                    | 55,190                  | 2.40            | 4.76                             |
| Marketing  | 468                          | 21,500                    | 45,284                  | 2.11            | 5.43                             |
| Business Administration, Management and Operations   | 422                          | 21,500                    | 43,519                  | 2.02            | 5.65                             |
| Management Science and Quantitative Methods          | 303                          | 24,187                    | 62,848                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 136                          | 24,865                    | 53,358                  | 2.15            | 5.33                             |
| International Business                               | 131                          | 23,126                    | 70,776                  | 3.06            | 3.75                             |
| Business/Managerial Economics                        | 106                          | 22,750                    | 55,964                  | 2.46            | 4.65                             |
| Insurance  | 94                           | 21,000                    | 55,964                  | 2.66            | 4.29                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,224</b>                 | <b>22,741</b>             | <b>55,363</b>           | <b>2.43</b>     | <b>4.78</b>                      |
| <b>Penn State Fields of Study</b>                    |                              |                           |                         |                 |                                  |
| Economics  | 543                          | 25,000                    | 51,907                  | 2.08            | 5.53                             |
| Finance and Financial Management Services            | 502                          | 25,000                    | 65,013                  | 2.60            | 4.41                             |
| Accounting and Related Services                      | 356                          | 26,937                    | 52,774                  | 1.96            | 5.84                             |
| Marketing  | 298                          | 26,000                    | 52,377                  | 2.01            | 5.68                             |
| Human Resources Management and Services              | 232                          | 27,000                    | 51,607                  | 1.91            | 6.00                             |
| Business Administration, Management and Operations   | 141                          | 25,500                    | 65,753                  | 2.58            | 4.43                             |
| Management Info Systems & Services                   | 118                          | 26,000                    | 59,172                  | 2.28            | 5.03                             |
| <b>Total Column 1/Average Unweighted Columns 2-5</b> | <b>2,190</b>                 | <b>25,920</b>             | <b>56,943</b>           | <b>2.20</b>     | <b>5.27</b>                      |

\* The median cumulative federal loan debt of borrowers graduating in the field of study. Private student loans, Perkins loans, and Parent PLUS loans are not included. Data is based on school-reported information about students' programs of completion.

\*\* The median annual earnings of individuals who received federal financial aid during their studies. To be included in the median earnings calculation, the individuals needed to be working and not enrolled in school during the year when earnings are measured. Median earnings are measured in the second full year after the student completed their degree. Salary data is from IRS tax records.

\*\*\* The median monthly loan payment is debt repaid in 10 years at a 2.75% interest rate. A 10-year fixed payment plan is one of several available to Federal borrowers.