

Zhihao “Terry” Zhang
Darla Moore School of Business
University of South Carolina
Columbia, SC 29208 USA

EDUCATION

Darla Moore School of Business, University of South Carolina, Columbia, SC
Ph.D. in Business administration, Management Science, Entered 2015

Robert H. Smith School of Business, University of Maryland, College Park, MD
Master of Science in Supply Chain Management, December 2014

University of International Business and Economics, Beijing, China
Bachelor in Economics, Logistical Management, June 2013

EXPERIENCE

R.H. Smith School of Business, University of Maryland 2014

Research Assistant

- Collected supply chain data for 1000 companies via Bloomberg Terminal for future research.
- Studied the connection between upstream and downstream companies in retail, wholesale, pharmaceutical and manufacturing, allowing thorough study in Bullwhip Effect, etc.

Caitec Ltd, Baltimore, MD 2014

Supply Chain Analyst

- Collected size, weight, quantity information for over 1,000 SKUs and developed a database for the company.
- Designed a new container consolidation spreadsheet, which integrated various characteristics of over 800 SKUs and included time restrictions on the spreadsheet, allowing for quicker container consolidation decisions.
- Revised ordering process. Designed spreadsheet to calculate re-order point and Economy Order Quantity for each SKU based on history monthly sales. Reduced on-hand inventory by over 180,000 units by revising the reordering process.

Daimler Northeast Asia Parts Trading and Services Co., Ltd, Beijing, China 2012

Full Time Intern, Customer Relationship Management Department

- Assisted both technical and claims teams. Translated over 2000 new parts description and updated parts database daily.
 - Investigated and submitted supplier and insurer claims and issued credit notes for claim suits. Resolved 1000 claims and 2000 credit notes, a third of the total quantity nation-wide.
 - Communicated between warehouses and sales teams. Helped warehouse colleagues submit vendor claims in correct format, assisted sales team colleagues to freeze call-back parts.
 - Prepared documents, checked and solved variance, coordinated with warehouses, sales teams and technical teams during seasonal scrapping period. Cleared 60 variance records, assisted with scrapping over 800 damaged parts in each seasonal scrapping period.
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SKILLS AND QUALIFICATIONS

- **Technical:** MS Office Suite, SAP, Bloomberg terminal
- **Languages:** English (Fluent), Mandarin (Fluent)