

# Philip Brookins

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CONTACT	Department of Economics Darla Moore School of Business University of South Carolina 1014 Greene Street Columbia, SC 29208	Tel.: +1-803-777-3603 Fax: +1-803-777-6876 Email: philbrookins@gmail.com <a href="https://philipbrookins.com/">https://philipbrookins.com/</a>
CURRENT POSITIONS	<b>2019 – present</b> Assistant Professor, Department of Economics, University of South Carolina <b>2020 – present</b> Research Affiliate, Laboratory for Innovation Science at Harvard	
PREVIOUS POSITIONS	<b>2016 – 2019</b> Senior Research Fellow, Max Planck Institute for Research on Collective Goods <b>2017 – 2020</b> Visiting Fellow, Laboratory for Innovation Science at Harvard	
RESEARCH INTERESTS	Applied Microeconomic Theory, Personnel Economics, Experimental Economics	
EDUCATION	<b>Florida State University</b> May 2016 – Ph.D. Economics May 2013 – M.S. Economics May 2011 – B.S. Mathematics and B.S. Economics	
PUBLICATIONS	Brookins, P., Jindapon, P. Risk preference heterogeneity in group contests. <i>Journal of Mathematical Economics</i> , forthcoming. Brookins, P., Ryvkin, D., Smyth, A. Indefinitely repeated contests: An experimental study. <i>Experimental Economics</i> , forthcoming. Boosey, L., Brookins, P., Ryvkin, D. Information disclosure in contests with endogenous entry: An experiment. <i>Management Science</i> , 66(11), 5128-5150, 2020. Boosey, L., Brookins, P., Ryvkin, D. Contests between groups of unknown size. <i>Games and Economic Behavior</i> , 113, 756-769, 2019. Brookins, P., Lightle, J., Ryvkin, D. Sorting and communication in weak-link group contests. <i>Journal of Economic Behavior and Organization</i> , 152, 64-80, 2018. Boosey, L., Brookins, P., Ryvkin, D. Contests with group size uncertainty: Experimental evidence. <i>Games and Economic Behavior</i> , 105, 212-229, 2017. Brookins, P., Ryvkin, D. Equilibrium existence in group contests. <i>Economic Theory Bulletin</i> , 4(2), 265-276, 2016. Brookins, P., Lightle, J., Ryvkin, D. An experimental study of sorting in group contests. <i>Labour Economics</i> , 35, 16-25, 2015. Brookins, P., Lightle, J., Ryvkin, D. Optimal sorting in group contests with complementarities. <i>Journal of Economic Behavior and Organization</i> , 112, 311-323, 2015. Brookins, P., Lucas, A., Ryvkin, D. Reducing within-group overconfidence through group identity and between-group confidence judgments. <i>Journal of Economic Psychology</i> , 44, 1-12, 2014.	

Brookins, P., Ryvkin, D. An experimental study of bidding in contests of incomplete information. *Experimental Economics*, 17(2), 245-261, 2014.

WORKING  
PAPERS

Peer information and risk-taking under competitive and non-competitive pay schemes (with Jennifer Brown and Dmitry Ryvkin), *Revise and resubmit*.

Disclosure in group contests (with Luke Boosey and Dmitry Ryvkin).

Self-chosen goals, incentives, and effort (with Sebastian J. Goerg and Sebastian Kube).

WORKS IN  
PROGRESS

Team production with heterogeneous delay costs (with Sebastian Goerg and Dmitry Ryvkin).

*k*-pay auctions (with Claudia Cerrone and Dmitry Ryvkin).

Group all-pay auctions: An experimental study (with John Lightle and Dmitry Ryvkin).

Sequential contests: Theory and experimental evidence (with Alexander Matros and Foteini Tzachrista).

Delegation vs. communication: An experiment (with Claudia Cerrone, Alessandro De Chiara and Ester Manna).

REFEREEING

Bulletin of Economic Research, *Econometrica*, *Economic Inquiry*, *Economic Theory*, *Experimental Economics*, *Games and Economic Behavior*, *Journal of Economic Behavior and Organization*, *Journal of Economics and Management Strategy*, *Journal of Economic Psychology*, *Journal of Public Economic Theory*, *Management Science*, *Review of Industrial Organization*, *Scandinavian Journal of Economics*, *Social Choice and Welfare*, *Theory and Decision*, *Theoretical Economics Letters*

WORKSHOPS

Jan 2015 – IFREE Graduate Workshop in Experimental Economics

PRESENTATIONS

**Invited**

May 2019 – Technical University of Munich, Munich

May 2019 – National Academies of Sciences, Engineering, Medicine, Wash. D.C.

Oct 2018 – DICE Brown Bag Seminar, Du'sseldorf

Oct 2017 – Laboratory for Innovation Science at Harvard, Cambridge, MA

March 2017 – Experimental Economics Workshop at LUISS, Rome

Nov 2016 – GATE-Lab Seminar, Lyon

Oct 2015 – Max Planck Institute for Research on Collective Goods, Bonn

**Other**

Nov 2019 – Southern Economic Association, Fort Lauderdale

May 2019 – Behavioural Decision Sciences Workshop, Loughborough

June 2018 – Contests: Theory and Evidence, Norwich Nov

2017 – Southern Economic Association, Tampa

June 2017 – Contests: Theory and Evidence, Norwich

Nov 2015 – Southern Economic Association, New Orleans

Oct 2015 – North American Economic Science Association, Dallas

Oct 2013 – North American Economic Science Association, Santa Cruz

## TEACHING

### **University of South Carolina**

Fall 2020 - Ph.D. Microeconomic Theory, Instructor

Spring 2020 - Honors: Introduction to Economics, Instructor

Fall 2019, Spring 2020 – Principles of Microeconomics, Instructor

**IMPRS Uncertainty Summer School, Friedrich Schiller University** Sum 2017 – z-Tree Graduate Workshop, Instructor

### **Florida State University**

Sum 2016 – z-Tree Graduate Workshop, Instructor

Sum 2013, 2014, 2015 – Graduate “Math Camp”, Recitation Instructor

Sum 2013, 2014, 2015 – Games and Decisions, Instructor

Fall 2012, 2013, 2014, 2015 – Mathematical Economics, TA

Fall 2011, 2012 – Intermediate Microeconomics, TA

Sum 2012 – Principles of Microeconomics, TA

## ADVISING

### **Graduate students**

Matthew Harvey (committee member)

Eren Bilen (committee member)

### **Undergraduate students**

Riley Nicosia (Capstone research project advisor)

## HONORS AND AWARDS

2019 – Darla Moore School of Business Research Grant (\$5,000)

2017 – Attendee at the Nobel Laureate Meetings in Economics in Lindau

2015 – Irvin and Peggy Sobel award for best Ph.D. candidate

2015 – John and Hallie Quinn graduate student fellowship (\$1,000)

2014 – Thomas S. McCaleb scholarship for excellence in upper-division teaching

2010 – Bill Peterson endowed scholarship for distinguished economics majors