

JOÃO ALBINO PIMENTEL

Sonoco International Business Department
Darla Moore School of Business
University of South Carolina
www.joao-albino-pimentel.com

ACADEMIC EXPERIENCE

Darla Moore School of Business, University of South Carolina, Columbia, SC, USA
Assistant Professor of International Business (2016-present)

Carlson School of Management, University of Minnesota, Minnesota, USA
Research Scholar (2014-2015)

EDUCATION

HEC Paris, Jouy en Josas, France

Ph.D. in Strategic Management (2016)

Dissertation: “Three Essays on the Influence of Political Connections on Firms’ International Expansion Strategy”

Committee: Pierre Dussauge (HEC Paris), J. Myles Shaver (University of Minnesota), Jean-Philippe Bonardi (University of Lausanne), and Rodolphe Durand (HEC Paris)

Finalist: Buckley & Casson Best Dissertation Award, 2017 (AIB)

Finalist: D'Amore-McKim Best Dissertation Award, 2017 (AOM, IM Division)

Finalist: Emerald Best International Dissertation Award, 2017 (AOM, International Theme Committee)

Winner: Strategy Research Foundation Dissertation Grant, 2014 (SMS)

Winner: COST-DTT Dissertation Proposal Award, 2012 (EIBA)

University of Grenoble, Grenoble, France

M.A. Business Economics (2008)

University of São Paulo, São Paulo, Brazil

M.Sc. Management (2009)

B.A. Economics (2006)

RESEARCH INTERESTS

Non-market Strategies; Corporate Political Strategy; National Institutions and Strategy; International Business; Emerging Markets; Corporate Strategy

PUBLICATIONS

Albino Pimentel, J, P Dussauge, P & J M Shaver. Firm Non-Market Capabilities and the Effect of Supranational Institutional Safeguards on the Location Choice of International Investments. *Strategic Management Journal*, 2018.

Albino Pimentel, J, R Anand, & P Dussauge. How do firm political connections impact foreign acquisitions? The effects of decision makers’ political and firm embeddedness. *Global Strategy Journal*, 2018.

Albino Pimentel, J. Three essays on the influence of political connections on firm international expansion strategy. *AIB Insights*, Volume 17, Issue 2, 2017.

PAPERS UNDER REVIEW AND WORKING PAPERS

Georgallis, P, **J Albino Pimentel**, & N Kondratenko. Not all those who wonder are lost: Jurisdiction shopping and foreign entry in the European solar power industry.

Albino Pimentel, J, P Dussauge & L Mulotte. Firm Multilevel Embeddedness and the Choice of Governance Mode for Complex Innovations: Evidence from the Aircraft Manufacturing Industry (1944-2000).

Albino Pimentel, J & J M Shaver. A French connection: The influence of political connections on international expansion strategy.

Albino Pimentel, J & P Vaaler. The hindering hand: Political connections and speed of financing in investment projects around the world.

Mindruta, D, **J Albino Pimentel** & G Hoetker. Institutional opportunities and constraints for exploration and exploitation: A cross-country analysis.

RESEARCH IN PROGRESS

Albino Pimentel, J, J Oetzel, C Oh & N Poggioli. Signaling calm after conflict: Multinational investment in post-conflict environments.

Albino Pimentel, J & A Jacqueminet. Political resources, firm responsibility and strategic investments in pollution havens.

Albino Pimentel, J & D Mindruta. Political networks in boards in France: A matching approach.

AWARDS AND SCHOLARSHIPS

2017 | Finalist IM Division Best Dissertation Award | Academy of Management

2017 | Finalist Emerald Best International Dissertation Award | Academy of Management

2017 | Finalist Buckley & Casson Best Dissertation Award | Academy of International Business

2014 | SRF Dissertation grant | Strategic Management Society

2014 | Society and Organizations Research Center grant | HEC Paris

2014 | Grant for research visit at Carlson School | HEC Paris

2013 | Best doctoral thesis proposal | 4th COST-EIBA/ EIASM Doctoral Think Tank

2013 | Training school grant | 4th COST-EIBA/ EIASM Doctoral Think Tank

2011-2015 | Full Scholarship for PhD studies | HEC Paris

2008-2009 | Full scholarship for MSc studies | Brazilian Ministry of Education

2007-2008 | Eiffel Academic Excellence Scholarship | French Government

2008 | Ranked first | MA Business Economics | University of Grenoble

2006 | Top 0.03% percentile | Brazilian Examinations for Graduate Studies in Management

TEACHING EXPERIENCE

University of South Carolina, Columbia, USA

Instructor | Study abroad PMBA class on “Exploring Global Business – Latin America” (Spring 2018)

Instructor | Undergraduate class on “Globalization and Business” (Spring 2018)

Instructor | Undergraduate class on “Introduction to International Business” (Spring 2017)

Instructor | Undergraduate class on “Business in Latin America” (Fall 2016)

Audencia Nantes School of Management, Nantes, France

Visiting lecturer | MSc course on “Consulting in International Business” (2012-2013)

Linyi University, Linyi, China

Lecturer | BA courses on “Organizational Behavior” and “South American Economy” (2010-2011)

ACADEMIC PRESENTATIONS

(*Paper presented by co-author)

Albino Pimentel, J, P Dussauge, & L Mulotte. The influence of home-country ties on alliance formation: Evidence from the aircraft manufacturing industry (1944-2000).

- BI Norwegian Business School, Department of Strategy and Entrepreneurship, Oslo, Norway, October 2018 (scheduled).
- Copenhagen Business School, Department of Strategy and Innovation, Copenhagen, Denmark, October 2018 (scheduled).
- European Academy of Management Annual Conference*, Reykjavik, Iceland, June 2018.
- Baruch College, City University of New York, Department of Marketing and International Business, New York, USA, November 2017.
- Academy of Management Annual Meeting, Atlanta, USA, August 2017.
- Academy of International Business Annual Meeting, Dubai, UAE, June 2017.

Albino Pimentel, J, J Oetzel, C Oh & N Poggioli. Signaling calm after conflict: Multinational investment in post-conflict environments.

- Strategic Management Society Annual Conference*, Paris, France, September 2018.

Albino Pimentel, J, & P Vaaler. The hindering hand: Political connections and speed of financing in investment projects around the world.

- Academy of Management Annual Meeting, Chicago, USA, August 2018.
- Academy of International Business Annual Meeting, Minneapolis, USA, June 2018.
- Frontiers in International Business Conference, Columbia, SC, USA, February 2018.

Albino Pimentel, J, R Anand, & P Dussauge. "How do firm political connections impact foreign acquisitions? The effects of decision makers' political and firm embeddedness"

- Strategic Management Society Annual Conference*, Berlin, Germany, October 2016.
- European International Business Academy Annual Conference*, Vienna, Austria, December 2016.

Albino Pimentel, J & P Vaaler. "Political connections and speed in large projects"

- Academy of International Business Annual Meeting, New Orleans, USA, June 2016.

Albino Pimentel, J & J M Shaver. "The Effect of Political Connections on International Expansion Strategy: Evidence from French Firms, 2003-2012"

- Society and Organizations Research Day, HEC Paris, Jouy en Josas, France, May, 2016.
- Bocconi University, Department of Management and Organization, Milan, Italy, November 2015.
- Cranfield University, Department of Strategy, Cranfield, United Kingdom, November 2015.
- Catolica Lisbon Business School, Department of Economics and Management, Lisbon, Portugal, November 2015.
- University of Western Australia, Department of Management and Organization, Perth, Australia, November 2015.
- University of Melbourne, Department of Management, Melbourne, Australia, November 2015.

- University of Calgary, Department of Strategy and International Business, Calgary, Canada, October 2015.
- University of South Carolina, Department of International Business, Columbia, SC, USA, October 2015.
- HEC Montreal, Department of International Business, Montreal, Canada, October 2015.
- HEC Paris, Department of Strategy, Jouy en Josas, France, October 2015.
- Strategic Management Society Annual Conference, Denver, USA, October 2015.
- Academy of Management Annual Meeting, Vancouver, Canada, August 2015.
- Academy of International Business Annual Meeting, Bengaluru, India, June 2015.
- JIBS Paper Development Workshop, Bengaluru, India, June 2015.
- Trans-Atlantic Doctoral Conference, London Business School, London, UK, May 2015.

Albino Pimentel, J, P Dussauge, & J M Shaver. "The Effects of Diplomacy, Institutions and Political Connections on Firms' Choice of FDI Location"

- Academy of Management Annual Meeting, Vancouver, Canada, August 2015.
- Academy of International Business Annual Meeting, Bengaluru, India, June 2015.

James, B, **J Albino Pimentel**, & P Vaaler. "Legal strategies for managing large project dispute resolution: International, national and private components and combinations"

- Professional Development Workshop on "The Governance of Large Projects", Academy of Management Annual Meeting*, Vancouver, Canada, August 2015.

Albino Pimentel, J & P Dussauge "Political resources and the location choice of international investments"

- Academy of Management Annual Meeting, Philadelphia, USA, August 2014.
- Academy of International Business Annual Meeting, Vancouver, Canada, June 2014.
- Chamonix EM-Lyon Ph.D. Seminar, Chamonix, France, March, 2014.

Mindruta, D, **J Albino Pimentel**, & G Hoetker. "Institutional opportunities and constraints for exploration and exploitation: A cross-country analysis"

- European Academy of Management Annual Conference*, Reykjavik, Iceland, June 2018.
- The DRUID Society Conference*, Copenhagen, Denmark, May 2014.
- Strategic Management Society Annual Conference, Atlanta, USA, September 2013.

DOCTORAL SCHOOLS AND CONSORTIA

2018 *IM Junior Faculty Consortium*, Academy of Management Annual Meeting, Chicago, USA, August 2018.

2015 INSEAD Ph.D. Camp in Corporate Strategy, INSEAD, Fontainebleau, France, September 2015.

2015 *BPS Dissertation consortium*, Academy of Management Annual Meeting, Vancouver, Canada, August 2015.

2014 *IM Doctoral consortium*, Academy of Management Annual Meeting, Philadelphia, USA, August 2014.

2014 *AIB Doctoral consortium*, Academy of International Business Annual Meeting, Vancouver, Canada, June 2014.

2013 *4th COST-EIBA/ ELASM Doctoral Think Tank*, European International Business Academy Annual Conference, Winner of best doctoral proposal award, Bremen, Germany, December 2013.

2012-2014 *Nordic Research School of International Business*, BI Norwegian Business School (Oslo, Norway, February 2014), Hanken School of Economics (Helsinki, Finland, November 2013), University of Uppsala (Uppsala, Sweden, September 2013), Copenhagen Business School (Copenhagen, Denmark, May 2013), Leeds University Business School (Leeds, UK, February 2013), and Aalto University (Helsinki, Finland, October 2012).

2013 *Medici Summer School*, “Internationalization Strategies: Old Questions, New Contexts”, organized by HEC Paris, NYU and U Bologna, Florence, Italy, June 2013.

SERVICE

Editorial Review Boards

Multinational Business Review | since 2018
Journal of International Business Policy | since 2017
Journal of International Business Studies | since 2015

Journal Reviews

Strategic Management Journal (since 2017)
M@n@gement (since 2017)
Journal of World Business (since 2015)
Journal of International Business Studies (since 2014)
Business & Society (since 2017)
Business Research Quarterly (since 2018)

Conference Reviews

Strategic Management Society Annual Conference | since 2014
Academy of Management Annual Meeting | since 2015
Academy of International Business Annual Meeting | since 2015

University of South Carolina

Member of the Steering Committee for Latin America (since 2017)
Mentor of Top Carolina Scholar (since 2017)
Maxcy College Faculty Fellow (since 2017)

HEC Paris

Elected Ph.D. students representative (2011-2013)

PROFESSIONAL MEMBERSHIPS

Strategic Management Society (since 2013)
Academy of International Business (since 2013)
Academy of Management (since 2014)
European International Business Academy (since 2013)
Society and Organizations Research Center (since 2012)
GREGHEC (French National Research Center at HEC) (since 2012)

OTHER EXPERIENCE

HEC Paris, Paris, France

Teaching Assistant for Kristina Dahlin | MBA class in Corporate Strategy (2012)
Teaching Assistant for Denisa Mindruta | MSc class in Strategy (2013)
Research Assistant for Pierre Dussauge | Case study for executive education (2012)
Research Assistant for Denisa Mindruta | Data collection and analysis (2012)
Supervisor | MSc in IB (CEMS) and MSc in Strategic Management (since 2012)

FIA Business School, São Paulo, Brazil

Teaching Assistant | MBA in HRM (2007-2011)

Research consultant | Environmental and labor issues in Chinese SOEs (2010-2011)

Embassy of Brazil, Beijing, China

Trainee | Assistance to Brazilian firms doing or planning to do business in China (2008)

LCA Consultants, São Paulo, Brazil

Trainee | Demand forecasting, market estimation, and marketing data analyses for many industrial sectors (2006-2007)

OTHER SKILLS

Languages: Portuguese (native), English (fluent), French (fluent), Spanish (advanced), Chinese (intermediate); Italian (advanced beginner)

Softwares: STATA, fsQCA

REFERENCES

Pierre Dussauge

Professor of Strategic Management

HEC Paris

dussauge@hec.fr

J. Myles Shaver

Professor of Strategic Management

Carlson School of Management

University of Minnesota

mshaver@umn.edu

Paul Vaaler

Associate Professor

Law School

Carlson School of Management

University of Minnesota

vaal0001@umn.edu

Denisa Mindruta

Associate Professor of Strategic Management

HEC Paris

mindruta@hec.fr