



U N I V E R S I T Y O F
SOUTH CAROLINA

AMENDMENT NO.1 TO SOLICITATION

TO: ALL VENDORS
FROM: Kevin Sanders, Procurement Manager
SUBJECT: SOLICITATION NUMBER: USC-IFB-3312-KS
Book Store Management for USC Lancaster Campus

DATE: June 13th, 2018

This Amendment **No.1** modifies the Best Value Bid only in the manner and to the extent as stated herein.

Vendor questions and answers

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO. 1** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

Authorized Signature

Name of Offeror

Date

1) What were the bookstore total annual revenues for FY 14-15, FY 15-16, and FY 16-17?

FY 14-15	FY 15-16	FY 16-17
342,195	352,304	371,029

2) With regards to the following requirement, can you confirm that the requested fiscal years of 04-5 and 03-04 are correct?

"Offeror shall provide a list of all university accounts that have experienced a decrease in total annual revenues for FY 04-05 over FY 03-04, along with the total sales amounts for each of these years."

Fiscal years 03-04 and 04-05 are not correct. The requirement is modified to specify fiscal years 15-16 and 16-17.

1. Is Financial Aid allocated to students for textbooks and course materials and used as a tender type in the current bookstore? If so, can you describe the process for how Financial Aid is distributed and then used for course materials/textbooks? In the last 12 months what is the total dollar value spent on course materials with Financial Aid?
Financial aid is allocated to some students for textbooks and course materials via the University's Carolina Card, which serves as both a permanent student ID card and a flexible spending declining balance card. A specified dollar amount is allocated to the student's Carolina Card. The student uses the card to purchase textbooks and course materials from the bookstore. The bookstore bills the University for the dollar value of the transactions at the end of the month. The total dollar amount of financial aid used to purchase textbooks/course materials in the last 12 months is \$38,179.
2. Please provide historical bookstore sales for the past three years in Total \$'s and units for course materials/textbooks by type (New, Used, Rental, eBook).
See attachment.
3. What is the current adoption process for faculty to submit their adoptions?
Faculty submit their adoptions online via a link on the bookstore website. However, adoptions submitted via email are accepted.
4. Please provide your Learning Management System (LMS) and your Student Information System (SIS).
Learning Management System: Blackboard
Student Information System: Banner
5. Is textbook affordability the highest priority item in the RFP?
Yes.
6. For the contract that will result from this RFP, with which academic term are you looking for the new vendor to first support (e.g. Fall Term 2018)?

Fall 2018.

7. Would USC Lancaster be open to a virtual/online textbook service where all required and optional textbooks and course materials are ordered and fulfilled through a custom website. In this model no physical books would be on the shelves and USC would run and operate the physical store for general merchandise options.

No.

BOOKSTORE SALES.

YR 17-18	YR 16-17	YR 15-16	
Used Text	39,282	45,894	57,987
New Text	146,915	174,633	149,381
Digital Books	14,076	1,027	2,233
Text-Rentals	76,334	87,535	86,980
General Books/Non Emblem	1,479	1,443	850
Supplies	7,660	6,214	8,975
Apparel	15,765	9,576	11,741
Gifts	1,002	1,340	1,939
Convenience/Graduation	28,738	39,540	29,825
Technology	2,258	3,827	2,393
Digital Software	0	0	0
Total	333,509	371,029	352,304