



U N I V E R S I T Y O F
SOUTH CAROLINA

Posting Date: April 20, 2018

INTENT TO AWARD

This is a statement of intent to award a contract and becomes the official statement of award effective 8:00 AM May 1, 2018, unless otherwise suspended or canceled. Vendors are encouraged not to begin work on the contract or incur any costs associated with the contract prior to the effective date of the contract. The University of South Carolina assumes no liability for any expenses incurred by vendors prior to the effective date of the contract.

Bidder's right to protest as listed in section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with:

Chief Procurement Officer
Materials Management Office
1201 Main Street Suite 600
Columbia, SC 29201

Solicitation Number: USC-RFP-3244-CJ

Issue Date: January 5, 2018

Opening Date: February 16, 2018

Description: Drink Vending Services for the Beaufort, Columbia, Lancaster, and Union Campuses of the University of South Carolina

THIS IS A REVENUE GENERATING CONTRACT

Initial Contract Term: July 1, 2018 – June 30, 2019

Maximum Contract Term: July 1, 2018 – June 30, 2025

Estimated Potential Value of Contract: \$3,757,075.00

AWARD

The contract is being awarded on a campus by campus basis to different offerors as determined in the sole discretion of the University campuses that are covered by

Subsection 3.0 Scope of Contract in Section III of the solicitation. The University has determined on a campus by campus basis that it is more economically beneficial to award to the system campuses on a separate basis.

University of South Carolina Beaufort, Columbia, and Lancaster Campuses

**Awarded To: Coca-Cola Bottling Company Consolidated
 ATTN: David Brannen, Area Sales Manager
 1001 Northpoint Blvd
 Blythewood, SC 29016**

Evaluated Amount for USC Beaufort Campus:

	<u>Commission Rate</u>
Product = 20 oz. Bottle (Price = \$1.25)	60%
Product = 12 oz. Can (Price = \$0.75)	50%
Product = Sports Drink Bottle 20 oz. (Price = \$1.50)	50%
Product = Juice 20 oz. (Price = \$1.50)	60%
Product = Water 20 oz. (Price= \$1.25)	60%
Product = Energy Drinks (Price = \$2.50)	25%
Product = Other (Price = \$1.50)	25%

Evaluated Amount for USC Columbia Campus:

Offeror's Percentage of Gross Annual Sales Revenue
65%

Minimum Annual Guarantee for Years 1-7 of the contract
\$515,500.00

The Offeror agrees to provide 400 cases of donated product annually to the University Columbia campus according to the schedule and product mix designated by the University.

Evaluated Amount for the USC Lancaster Campus:

<u>Product</u>	<u>Commission</u>
20 oz Bottle (Price = \$1.25)	60%
12 oz Can (Price = \$0.75)	50%
Sports Drink Bottle 20 oz (Price = \$1.50)	50%
Juice 20 oz (Price = \$1.50)	60%
Water 20 oz. (Price = \$1.50)	60%
Energy Drinks (Price = \$2.50)	25%
Other (Price = \$1.50)	25%

Charles C. Johnson, III.

Charles C. Johnson, III
Procurement Manager