



# UNIVERSITY OF SOUTH CAROLINA

## AMENDMENT NO. 1 TO SOLICITATION

TO: ALL VENDORS

FROM: Charles Johnson, Procurement Manager

SUBJECT: SOLICITATION NUMBER: USC-BVB-3189-CJ

DESCRIPTION: Drink Vending Services for the Sumter Campus of the University of South Carolina

DATE: August 22, 2017

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This Amendment No. 1 modifies the Best Value Bid only in the manner and to the extent as stated herein.

Questions and Answers

Section VIII. Bidding Schedule / Price-Business Proposal of the solicitation has been revised/modified.

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BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT NO. 1 IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

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Authorized Signature

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Name of Offeror

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Date

## **THE FOLLOWING QUESTION(S) WAS SUBMITTED BY VENDOR A:**

### **III. Scope of Work / Specifications**

B. Vending equipment belonging to the current contractor will be removed from campus during the period of October 23-October 25, 2017, if the current contractor is not awarded contract from this solicitation. The contractor selected from this solicitation will position its equipment on campus during the same period. The contractor selected from this solicitation must guarantee to have at least one (1) vending machine operating in each location specified in this solicitation within the first two (2) days of the contract term.

**Question:** If we were not awarded this contract, would we need to have all equipment removed before the suggested date above? 10/25/17?

**ANSWER:** Yes, so the new contractor will have room to put their machines in place.

G. The total revenue for the University of South Carolina Sumter (USC Sumter) campus for fiscal year 2013 was \$4,452.00, for fiscal year 2014 was \$3,048.00, for fiscal year 2015 was \$2,464.00, and for fiscal year 2016 was \$2,296.00.

**Question:** Did student count drop from 2013 to 2016?

**ANSWER:** Student enrollment did decline during the noted years, this fall enrollment is up over last year.

### **VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL**

Resident Contractor Preference \_\_\_\_\_ Resident Sub-Contractor Preference (2%) \_\_\_\_\_ Number of Sub-Contractors \_\_\_\_\_ Resident Sub-Contractor Preference (4%) \_\_\_\_\_ Number of Sub-Contractors \_\_\_\_\_

**Question:** Can you please clarify what this entails? Is this how the commission will need to be broken down?

**ANSWER:** The items you mention are preferences and will only be a consideration in the evaluation of bidders' cost if one or more bidders request them (preferences) in their bids. Please refer to the Preferences – A Notice To Vendors, Preferences – Resident Contractor Preference, and Preferences – Resident Subcontractor Preference clauses in Section II-B of the solicitation.

No, this is not how the bidder's commission will need to be broken down.

**Question:** Can you please provide a minimum Commission Rate, that is required?

**ANSWER:** The University has not set a minimum Commission Rate that will be required in order for a bidder's bid to be considered.

**Question:** Are we still allowed to have multiple commission rates on the different packages that we offer?

**ANSWER:** Yes. See revised/modified Section VIII. Bidding Schedule / Price-Business Proposal below. Bidders must complete the revised/modified Section VIII. Bidding Schedule / Price-Business Proposal in this amendment and include it with their proposals/bids rather than using Section VIII. Bidding Schedule / Price-Business Proposal in the solicitation.

**Question:** Would you be able to let us know if this RPF bid is for Cafeteria and Full Service Vending or just Full Service Vending?

**ANSWER:** This BVB (Best Value Bid) is just for Full Service Vending services.

**SECTION VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL  
OF THE SOLICITATION HAS BEEN REVISED/MODIFIED AND NOW  
READS AS FOLLOWS:**

**SECTION VIII. BIDDING SCHEDULE / PRICE-BUSINESS PROPOSAL**

**SOFT DRINK VENDING SERVICES**

The offeror agrees to pay the University of South Carolina Sumter the commissions stated below for merchandise dispensed by the offeror's vending machines. Commissions will be paid on net sales. Net Sales shall be computed by dividing the gross sales by 1.07 . Commissions payment is due in the University of South Carolina Sumter Business Attention Mr. Bruce Blumberg on or before the 15<sup>th</sup> of the following month.

**1. COMMISSIONS**

COMMISSION FOR CANNED SOFT DRINKS \_\_\_\_\_% of Net Sales (Weighted Avg = 50%)

COMMISSION FOR BOTTLED SOFT DRINKS \_\_\_\_\_% of Net Sales (Weighted Avg = 35%)

COMMISSION FOR JUICE \_\_\_\_\_% of Net Sales (Weighted Avg = 15%)

Resident Contractor Preference \_\_\_\_\_

Resident Sub-Contractor Preference (2%) \_\_\_\_\_ Number of Sub-Contractors \_\_\_\_\_

Resident Sub-Contractor Preference (4%) \_\_\_\_\_ Number of Sub-Contractors \_\_\_\_\_

**Note: The service preferences do not apply to a bid for an item of work by the bidder if the annual price of the bidder's work exceeds \$50,000 or the total potential price of the bidder's work exceeds \$500,000. [11-35-1524(E)(3)]**

Please refer to the preference clauses listed in the additional conditions of this solicitation to ensure that you qualify to select the above preferences.

Bidder is to submit the following for preferences requested above:

- 1) Identify the subcontractor to perform the work:
- 2) Identify the work the subcontractor is to perform:
- 3) Bidder's factual basis for concluding that the subcontractor's work constitutes the required percentage of the work to be performed in the procurement.

**2. ENHANCEMENTS**

Dollar Value of any provided enhancements \$ \_\_\_\_\_

\_\_\_\_\_  
OFFERER

\_\_\_\_\_  
DATE

\_\_\_\_\_  
AUTHORIZED REPRESENTATIVE SIGNATURE