



# UNIVERSITY OF SOUTH CAROLINA

Posting Date: March 1, 2017

## INTENT TO AWARD

This is a statement of intent to award a contract and becomes the official statement of award effective 8:00 a.m., March 14, 2017, unless otherwise suspended or canceled. Vendors are cautioned not to begin work on the contract or incur any costs associated with the contract prior to the effective date of the contract. The University of South Carolina assumes no liability for the expenses incurred by vendors prior to the effective date of the contract.

Bidder's right to protest as listed in Section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with: Chief Procurement Officer, Materials Management Office, and submitted in writing (a) by email to protest-mmo@mmo.sc.gov, (b) by facsimile at (803)-737-0639, or (c) by post or delivery to 1201 Main Street, Suite 600, Columbia, SC 29201.

Solicitation Number: **USC-FPB-3091-MR**  
Issue Date: **February 7, 2017**  
Opening Date: **February 23, 2017**  
Description: **Furnish, Deliver and Install New Access Security Equipment as Required.**

Initial Contract Term: **March 14, 2017 through March 13, 2018**  
Maximum Contract Term: **March 14, 2017 through March 13, 2022**

**\*The following is a partial list of awards. Additional awards will be made pending further evaluation.**

Awarded To: **A3 Communications, Inc.**  
**1038 Kinley Road**  
**Irmo, SC 29063**

**Brady Integrated Security, Inc.**  
**1915 N. Church Street**  
**Greensboro, NC 27405**

**SFI Electronics, LLC d/b/a Universal Protection Security  
Systems  
123 Centrum Drive, Ste. 1  
Irmo, SC 29063**

Estimated Potential Value of Contract: Not to Exceed the University's  
Certification of \$2,000,000.00 for Non-IT Procurements.

**A3 Communications, Inc.**

**LABOR RATES:** Provide Hourly Labor Rates for the following:

Description of Services	Maximum Labor Rate: per person/per hour	Offeror's Rate
Maintenance	\$80.00	\$80.00
Service Technical Support	\$80.00	\$80.00
New Equipment Installation	\$70.00	\$70.00
After-Hours labor rate	\$100.00	\$100.00
After Hour labor rate (emergency)	\$100.00	\$100.00
Holidays	\$125.00	\$125.00
Travel Expense	\$45.00	\$45.00

**Standard Hardware Authorized for use in USC Facilities:**

PRODUCT NAME	DESCRIPTION	OFFEROR'S % DISCOUNT OFF MANUFACTURER'S CURRENT LIST PRICE
Altronix AL1024ULXPD16	24vdc, 10amp power supply with 16 outputs	48.2%
Altronix AL300ULX	12/24 vdc power supply 3.5 amp	48.2%
Altronix AL400ULPD4	12/24 vdc power supply 3.5 amp	48.2%
Altronix AL600 ULPD8	12/24 vdc power supply 6 amp	48.2%
Altronix AL600ULX	12vdc/24vdc power supply ul listed, 6 amp w/enclosure	48.2%
Altronix AL600ULXPD16	12/24 vdc 16 output 6 amp	48.2%
Altronix STRIKEIT1	dual panic device power controller - independently or simultaneously controlled	48.2%

Altronix StrikeIt2	panic device power controller - controlled lock output for 24vdc panic hardware device	48.2%
Corbin Russwin/Assa Abloy ML20900 Series	Electrically Controlled Mortise Locksets	52.9%
Corbin Russwin/Assa Abloy CL33900 Series	Extra Heavy-Duty Cylindrical Lever Locksets	52.9%
Corbin Russwin/Assa Abloy ED5000 Series	Exit devices (panic bars)	52.9%
HES K-KIT-U	hes option plate, mortise lock	52.9%
HES 1006U-12/24VDC	fail secure electric strike hes- 630	52.9%
HES 4500U-12/24VDC	fail secure strike 630 finish stainless steel lip	52.9%
HES 5000U-12/24DC	5000u 12/24vdc electric strike back box only	52.9%
HES 5200C-630	Rim strike	52.9%
HES 8000U-12/24	8000 electric strike 12/24vdc	52.9%
HES 8500 series	8500 series rim strike	52.9%
HES 9400-630	rim strike	52.9%
HES 9500-630	rim strike	52.9%
HES 9600-630	rim strike	52.9%
HID iClass R15 reader	iclass R15 mullion reader	51.6%
HID iClass R40 reader	iclass R40 reader	51.6%
HID iClass R90 reader	iclass R90 long range reader	51.6%
HID V100 Door Reader	HID VertX v100 interface	51.6%
HID V200 Input Monitor	HID VertX v200 input monitor	51.6%
HID V300 Output Control	HID VertX v300Output Control	51.6%
Schlage ND80PDEU24RHO62	Electrified Cylindrical Lock - nd80pdeu 24vdc rho 626 (fse) electrified cylindrical lock	51.1%
Schlage L9080PEU2406626	Electrified Mortise Lock	51.1%
Schlage M420P	Magnetic Lock - m420 mag w/ dsm, mbs, rtd 628 --500lb hf w/ avs std	52.2%
Schlage M450P	Magnetic Lock - m450 mag w/ dsm, mbs, rtd 628 w/ avs std 1000lb hf schlage electronic security	54.1%
Schlage M490P	Magnetic Lock - m490 mag w/ dsm, mbs, rtd 628 single mag--avs schlage electronic security	54.1%

Von Duprin EL-3	von duprin 3' electric latch retraction conversion kit	55.2%
Von Duprin EL-4	von duprin 4' electric latch retraction conversion kit	55.2%
Von Duprin L33AE326D	Von Duprin 3' RIM exit electric latch retraction	55.2%
Von Duprin Q35AE3313	Von Duprin 3' RIM exit quiet latch retraction	55.2%
Von Duprin L99E326D	99 Series Electrified RIM Panic Bar	55.2%
Von Duprin EL3327AL26D	33 Series Electrified Panic Bar with Surface Mount Vertical Rods with 360L Trim	55.2%
Von Duprin 996L-RV26DR	rim exit device trim	55.2%
Von Duprin E996L-RV26DR	e996l trim 24vdc fail secure-handling	55.2%
Von Duprin EPT1028	Electric Power transfer - ept 10 power transfer us28 10 24ga wires	52.8%
Von Duprin RG-27	Bottom Rod Guard	55.2%
EM19LH26D	Wired Pivot Hinge	50%

**The University reserves the right to add equipment items to the above list (as required) during the contract term. Minimum discount of 30% off MLP applies to equipment added to the list.**

**Brady Integrated Security, Inc.**

**LABOR RATES:** Provide Hourly Labor Rates for the following:

Description of Services	Maximum Labor Rate: per person/per hour	Offeror's Rate
Maintenance	\$80.00	\$55.00
Service Technical Support	\$80.00	\$50.00
New Equipment Installation	\$70.00	\$65.00
After-Hours labor rate	\$100.00	\$75.00
After Hour labor rate (emergency)	\$100.00	\$90.00
Holidays	\$125.00	\$100.00
Travel Expense	\$45.00	\$40.00

**Standard Hardware Authorized for use in USC Facilities:**

<b>PRODUCT NAME</b>	<b>DESCRIPTION</b>	<b>OFFEROR'S % DISCOUNT OFF MANUFACTURER'S CURRENT LIST PRICE</b>
Altronix AL1024ULXPD16	24vdc, 10amp power supply with 16 outputs	35%
Altronix AL300ULX	12/24 vdc power supply 3.5 amp	35%
Altonrix AL400ULPD4	12/24 vdc power supply 3.5 amp	35%
Altronix AL600 ULPD8	12/24 vdc power supply 6 amp	35%
Altronix AL600ULX	12vdc/24vdc power supply ul listed, 6 amp w/enclosure	35%
Altronix AL600ULXPD16	12/24 vdc 16 output 6 amp	35%
Altronix STRIKEIT1	dual panic device power controller - independently or simultaneously controlled	35%
Altronix StrikeIt2	panic device power controller - controlled lock output for 24vdc panic hardware device	35%
Corbin Russwin/Assa Abloy ML20900 Series	Electrically Controlled Mortise Locksets	35%
Corbin Russwin/Assa Abloy CL33900 Series	Extra Heavy-Duty Cylindrical Lever Locksets	35%
Corbin Russwin/Assa Abloy ED5000 Series	Exit devices (panic bars)	35%
HES K-KIT-U	hes option plate, mortise lock	35%
HES 1006U-12/24VDC	fail secure electric strike hes-630	35%
HES 4500U-12/24VDC	fail secure strike 630 finish stainless steel lip	35%
HES 5000U-12/24DC	5000u 12/24vdc electric strike back box only	35%
HES 5200C-630	Rim strike	35%
HES 8000U-12/24	8000 electric strike 12/24vdc	35%
HES 8500 series	8500 series rim strike	35%
HES 9400-630	rim strike	35%
HES 9500-630	rim strike	35%
HES 9600-630	rim strike	35%
HID iClass R15 reader	iclass R15 mullion reader	35%
HID iClass R40 reader	iclass R40 reader	35%
HID iClass R90 reader	iclass R90 long range reader	35%
HID V100 Door Reader	HID VertX v100 interface	35%
HID V200 Input Monitor	HID VertX v200 input monitor	35%

HID V300 Output Control	HID VertX v300Output Control	35%
Schlage ND80PDEU24RHO62	Electrified Cylindrical Lock - nd80pdeu 24vdc rho 626 (fse) electrified cylindrical lock	35%
Schlage L9080PEU2406626	Electrified Mortise Lock	35%
Schlage M420P	Magnetic Lock - m420 mag w/ dsm, mbs, rtd 628 --500lb hf w/ avs std	35%
Schlage M450P	Magnetic Lock - m450 mag w/ dsm, mbs, rtd 628 w/ avs std 1000lb hf schlage electronic security	35%
Schlage M490P	Magnetic Lock - m490 mag w/ dsm, mbs, rtd 628 single mag--avs schlage electronic security	35%
Von Duprin EL-3	von duprin 3' electric latch retraction conversion kit	35%
Von Duprin EL-4	von duprin 4' electric latch retraction conversion kit	35%
Von Duprin L33AE326D	Von Duprin 3' RIM exit electric latch retraction	35%
Von Duprin Q35AE3313	Von Duprin 3' RIM exit quiet latch retraction	35%
Von Duprin L99E326D	99 Series Electrified RIM Panic Bar	35%
Von Duprin EL3327AL26D	33 Series Electrified Panic Bar with Surface Mount Vertical Rods with 360L Trim	35%
Von Duprin 996L-RV26DR	rim exit device trim	35%
Von Duprin E996L-RV26DR	e996l trim 24vdc fail secure-handing	35%
Von Duprin EPT1028	Electric Power transfer - ept 10 power transfer us28 10 24ga wires	35%
Von Duprin RG-27	Bottom Rod Guard	35%
EM19LH26D	Wired Pivot Hinge	35%

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**SFI Electronics, LLC d/b/a Universal Protection Security Systems**

**LABOR RATES:** Provide Hourly Labor Rates for the following:

Description of Services	Maximum Labor Rate: per person/per hour	Offeror's Rate
Maintenance	\$80.00	\$77.50
Service Technical Support	\$80.00	\$77.50
New Equipment Installation	\$70.00	\$68.50
After-Hours labor rate	\$100.00	\$95.00
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Holidays	\$125.00	\$120.00
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Altronix AL600ULX	12vdc/24vdc power supply ul listed, 6 amp w/enclosure	50%
Altronix AL600ULXPD16	12/24 vdc 16 output 6 amp	50%
Altronix STRIKEIT1	dual panic device power controller - independently or simultaneously controlled	50%
Altronix StrikeIt2	panic device power controller - controlled lock output for 24vdc panic hardware device	50%
Corbin Russwin/Assa Abloy ML20900 Series	Electrically Controlled Mortise Locksets	40%
Corbin Russwin/Assa Abloy CL33900 Series	Extra Heavy-Duty Cylindrical Lever Locksets	40%
Corbin Russwin/Assa Abloy ED5000 Series	Exit devices (panic bars)	40%
HES K-KIT-U	hes option plate, mortise lock	43%

HES 1006U-12/24VDC	fail secure electric strike hes-630	52%
HES 4500U-12/24VDC	fail secure strike 630 finish stainless steel lip	52%
HES 5000U-12/24DC	5000u 12/24vdc electric strike back box only	52%
HES 5200C-630	Rim strike	52%
HES 8000U-12/24	8000 electric strike 12/24vdc	52%
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HES 9400-630	rim strike	52%
HES 9500-630	rim strike	52%
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HID iClass R15 reader	iclass R15 mullion reader	51%
HID iClass R40 reader	iclass R40 reader	51%
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HID V100 Door Reader	HID VertX v100 interface	49%
HID V200 Input Monitor	HID VertX v200 input monitor	49%
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Schlage M490P	Magnetic Lock - m490 mag w/ dsm, mbs, rtd 628 single mag--avs schlage electronic security	52%
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Von Duprin Q35AE3313	Von Duprin 3' RIM exit quiet latch retraction	49%
Von Duprin L99E326D	99 Series Electrified RIM Panic Bar	49%
Von Duprin EL3327AL26D	33 Series Electrified Panic Bar with Surface Mount	49%



	Vertical Rods with 360L Trim	
Von Duprin 996L-RV26DR	rim exit device trim	49%
Von Duprin E996L-RV26DR	e996l trim 24vdc fail secure-handing	49%
Von Duprin EPT1028	Electric Power transfer - ept 10 power transfer us28 10 24ga wires	49%
Von Duprin RG-27	Bottom Rod Guard	51%
EM19LH26D	Wired Pivot Hinge	51%

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*Michelle Robinson*

**Michelle Robinson, CPPB  
Procurement Manager**