



AMENDMENT NO. 1 TO SOLICITATION

DATE: January 12, 2017  
TO: ALL VENDORS  
FROM: Tracy Fountain  
SUBJECT: USC-RFQ-3067-TF  
DESCRIPTION: UPS Battery Replacement

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This Amendment No. 1 modifies the Request for Quotes only in the manner and to the extent as stated herein.

**Item #1 Add Resident Contractor Preference**

PREFERENCES - RESIDENT CONTRACTOR PREFERENCE (SEP 2009): To qualify for the RCP, you must maintain an office in this state. An office is a nonmobile place for the regular transaction of business or performance of a particular service which has been operated as such by the bidder for at least one year before the bid opening and during that year the place has been staffed for at least fifty weeks by at least two employees for at least thirty five hours a week each. In addition, you must, at the time you submit your bid, directly employ, or have a documented commitment with, individuals domiciled in South Carolina that will perform services expressly required by the solicitation and your total direct labor cost for those individuals to provide those services must exceed fifty percent of your total bid price. [11-35-1524(C)(1)(iii)] Upon request by the procurement officer, you must identify the persons domiciled in South Carolina that will perform the services involved in the procurement upon which you rely in qualifying for the preference, the services those individuals are to perform, and documentation of the your labor cost for each person identified. If requested, your failure to provide this information promptly will be grounds to deny the preference (and, potentially, for other enforcement action). [02-2B113A-1]

**Item #2 Add Resident Sub-Contractor Preference**

PREFERENCES - RESIDENT SUBCONTRACTOR PREFERENCE (SEP 2009): To qualify for this preference, You must meet the following requirements. (1) You must -- at the time you submit your bid -- have a documented commitment from a single proposed first tier subcontractor to perform some portion of

the services expressly required by the solicitation. (2) The subcontractor -- at the time you submit your bid -- must directly employ, or have a documented commitment with, individuals domiciled in South Carolina that will perform services expressly required by the solicitation and the total direct labor cost to the subcontractor for those individuals to provide those services exceeds, as applicable, either twenty percent for a 2% preference or forty percent of bidder's total bid price for a 4% preference. (3) You must identify the subcontractor that will perform the work, the work the subcontractor is to perform, and your factual basis for concluding that the subcontractor's work constitutes the required percentage of the work to be performed in the procurement. [11-35-1524(D)] You can stack this preference, i.e., earn another 2% or 4% preference for each additional qualifying subcontractor, but the preference is capped. [11-35-1524(D)(4), (E)(7)] Upon request by the procurement officer, you must identify the persons domiciled in South Carolina that are to perform the services involved in the procurement upon which you rely in qualifying for the preference, the services those individuals are to perform, the employer of those persons, your relationship with the employer, and documentation of the subcontractor's labor cost for each person identified. If requested, your failure to provide this information promptly will be grounds to deny the preference (and, potentially, for other enforcement action). YOU WILL NOT RECEIVE THE PREFERENCE UNLESS YOU SPECIFY WHETHER YOU ARE CLAIMING THE 2% OR 4% PREFERENCE AND YOU PROVIDE THE INFORMATION REQUIRED BY ITEM (3) ABOVE. [02-2B113B-1]

**Item #3**                      **Iran Divestment Act link has been updated:**

<https://procurement.sc.gov/iran-divestment>

**Item #4**                      **Questions and Answers from Vendors – See pages 3-4**

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OFFERORS SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT NO. 1 IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR QUOTE RESPONSE. FAILURE TO DO SO MAY SUBJECT QUOTE TO REJECTION.

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name of Offeror

\_\_\_\_\_  
Date

## Vendor Questions

### Answers from USC in Red

1. Are you considering equivalents? Or Liebert only?  
Please refer to the SCOPE OF WORK / SPECIFICATIONS on Page 7 of the Quote.
2. In regards to USC-RFQ-3067-TF the UPS Battery Replacement, what location is this?  
The location will be Columbia, South Carolina. Purchase Order will provide the specific location.
3. The UPS is a Liebert, can you provide the model and serial #?  
NPower 30-130 KVA Serial #37-4295
4. Can you please provide the shipping address?  
The location will be Columbia, South Carolina. Purchase Order will provide the specific location.
5. Does the building have a standard loading dock?  
Yes
6. Are there any dock restrictions?  
No
7. Can batteries be stored a day or two prior to installation / removal?  
Yes
8. Will university personnel get batteries from receiving area to UPS and vice versa?  
No
9. Does the university have cart/pallet jack for use?  
Pallet Jack
10. What are the logistics of getting batteries from receiving area to UPS:
  - a. Distance  
200 feet – 2 double doors, second with a small slope down to the data center floor.
  - b. Elevator use  
None
  - c. Narrowest doorway  
70 inches
11. Can the install occur during normal business hours, M-F, 8-5?  
Yes

12. The batteries that are listed in the RFQ, Energys Datasafe HX Series HX-330, stocking levels are far below normal levels. The standard two week lead time on these batteries, has grown to 4-6 weeks, which will push the completion of this project past the 30 day requirement. May we recommend a comparable battery to meet the 30 day requirement, or is it possible to extend the requirement to 60 days?

The University agrees to extend the delivery to 60 days ARO.

13. Page 8 of the RFQ refers to preferences or discounts that may apply that I am not familiar with, please provide a brief explanation of the following:

Resident Vendor Preference

Refer to the PREFERENCES AND SUBCONTRACTOR clauses in the TERMS AND CONDITIONS ON Pages 3-5 of the Quote.

a. SC end product preference

Refer to the PREFERENCES AND SUBCONTRACTOR clauses in the TERMS AND CONDITIONS ON Pages 3-5 of the Quote.

b. US end Product Preference

Refer to the PREFERENCES AND SUBCONTRACTOR clauses in the TERMS AND CONDITIONS ON Pages 3-5 of the Quote.

c. Resident Contractor Preference

See Item #1

d. Resident Sub-Contractor Preference

See Item #2

14. I am interested in providing a response to Solicitation# USC-RFQ-3067-TF, and wanted to make sure equivalent batteries are being accepted before I submit?

Equivalents are not being accepted; Bid as specified.

15. Will you accept alternate equivalents?

Alternates are not being accepted; Bid as specified.

16. Can we provide pricing for both requested and alternate batteries?

No; bid as specified.