



U N I V E R S I T Y O F  
**SOUTH CAROLINA**

Posting Date: August 26, 2016

**STATEMENT OF AWARD**

Bidder's right to protest as listed in section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with:

Chief Procurement Officer  
Materials Management Office  
1201 Main Street Suite 600  
Columbia, SC 29201

**Solicitation Number:** USC-RFP-2958-CJ (Lot B)

**Description:** Subscription Sales and Management of the Journal Services for the National Resource Center for The First-Year Experience and Students in Transition (NRC)

**ISSUE DATE:** April 15, 2016

**DEADLINE FOR RESPONSES:** May 16, 2016 at 3:00 PM

**Awarded To:** Publisher Promotion & Fulfillment,  
a division of EBSCO Industries, Inc.  
ATTN: Michael J. Margotta/Meg Waites  
5724 Highway 280 East  
Birmingham, AL 35242

**Initial Contract Term:** August 26, 2016 through August 25, 2017

**Maximum Contract Term:** August 26, 2016 through August 25, 2021

**Estimated Potential Value of Contract:** \$52,000.00

**Evaluated Amount:**

<b>Services</b>	<b>Price</b>
Subscription Management Renewal Recapture Fulfillment Reporting	Flat fee of \$17.00 per new or renewal order processed  Complimentary subscription management fee of \$5.00 per record per year  Complimentary subscription change/delete fee of \$2.00 per record per year
<b>OPTIONAL:</b> Custom Reporting	\$100.00 per development hour
<b>OPTIONAL:</b> Warehousing Fees to be deducted from monthly remittance if PPF manages warehousing. Alternatively, if McNaughton & Gunn manages warehousing and distribution, there is no fee to provide the required electronic mailing label file.	\$20.00/pallet/monthly storage fee  \$1.00/current issue distributed  \$2.00/back issue distributed  Postage
Ecommerce Development Fee Covers the creation of a web order page to facilitate online ordering	\$1,500.00 (one time only)
Implementation Fee Covers the creation of the publisher/title database and sales models, creation of customer service procedures, creation of a live publisher portal, and loading of all orders in the data file as part of the initial data conversion	\$1,500.00 (one time only)
<b>OPTIONAL:</b> Production PPF can manage production services with McNaughton & Gunn using a cost plus model, to be deducted from monthly remittance as received	Invoiced amount + 10% markup

*Charles C. Johnson, III.*

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**Charles C. Johnson, III**  
**Procurement Manager**