



# UNIVERSITY OF SOUTH CAROLINA

AMENDMENT NO. 1 TO SOLICITATION

TO: ALL VENDORS

FROM: **Juaquana Brookins**, Procurement Manager

SUBJECT: SOLICITATION NUMBER: USC-BVB-2952-JB

DESCRIPTION: Title of the Solicitation

DATE: May 6, 2016

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This Amendment No.1 modifies the Requests for Proposals only in the manner and to the extent as stated herein.

Clarifications  
Vendor Questions & Answers  
Attachments

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BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT NO. 1 IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name of Offeror

\_\_\_\_\_  
Date

**General**

The gross annual sales are \$48,000.

**Clarifications**

Delete clause Offering by Lot (2006), Section II. INSTRUCTIONS TO OFFERORS -- B. SPECIAL INSTRUCTIONS

**Commission Rate**

The Upstate Campus of University of South Carolina requires a guaranteed annual minimum commission of \$25,000. The Offeror must provide a firm, fixed percentage commission of total gross sales which shall be paid to the University for the term of the contract. **THE FINAL COMMISSIONS OWED TO THE UNIVERSITY WILL BE EITHER THE AMOUNT REACHED THROUGH THE COMMISSION CALCULATIONS OR THE GUARANTEED ANNUAL MINIMUM AMOUNT, WHICHEVER IS GREATER.**

**Calculating the Low Bid**

The following formula will be used in determining the price score of each offer which includes your total commission and enhancement fee. **Example Only....**

- A. \_\_\_\_\_% commission percentage x **Gross Sales** = \$ \_\_\_\_\_
- +
- B. \$ \_\_\_\_\_ Enhancement fee offered
- +
- C. \$ \_\_\_\_\_ Guaranteed Minimum Commission
- =
- D. \$ \_\_\_\_\_ Total Commission to the University

**Evaluation Factors – Best Value Bid**

- 1. Amount of commission to be paid to USC Upstate and enhancements offered. **60%**
- 2. Offeror’s qualifications, including past performance, reliability and reputation with similar customers for services provided. **30%**
- 3. Plan for Increasing Drink Vending Revenues. **10%**

**Questions and Answers**

- 1. Is this RPF inclusive of ALL beverages pouring rights on the USC UPSATE campus and satellite locations? This would include vending, retail, dining, athletics, concessions, catering and anything else that would requires beverages. **Yes. This bid offers all beverage pouring rights for USC Upstate campus only.**

2. Sodexo is listed as the Food Service provider. What is the Sodexo term and will they be in place throughout the entire term of this RFP? **Sodexo contract expires June 30, 2018. A new contract will be solicited, the new Food Service Provider will be determined with that solicitation.** Please provide the term dates. **The term for the contract is Tuesday, July 01, 008 through Saturday, June 30, 2018**
3. For Sodexo or the current Food Service Company operating within USC UPSTATE please state whether USC UPSTATE or Sodexo pays the beverage bills. This information is requested to understand whether national partner rebates will be paid to the food service provider or directly to the institution. **Sodexo pays the beverage bills.**
4. Are there any other entities on campus that purchase beverages on campus that is not Sodexo? For example: Booster club, athletics, administration office, etc. **No There are no other entities on USC Upstate campus other than Sodexo.**
5. In this RFP term is the vending company or Beverage Company paying the beverage vending commissions to the University? **Yes. Vending commission will be paid by the vending or beverage company to the University.**
6. What are the current commission rates for all beverage items along with the current mech rate for the beverage vended items? **See attached "USC Upstate Beverage Volume".**
7. Please list in detail the cafeteria locations. Please provide a detailed list of the equipment and equipment type for all cafeteria outlets. Please provide all product volume in cases and gallons for the cafeteria locations by package and flavor. **See attached "USC Upstate Beverage Volume".**
8. Are there ice makers on any of the fountains and if so who owns them? **No. There are no ice makers on the fountains.**
9. Are there ice makers anywhere on campus that were provided by a company and not the university? What impact will that have on the beverage supplier for this term? **No.**
10. Please list in detail the retail locations. Please provide a detailed list of the equipment and equipment type for all retail outlets. Please provide all product volume in cases and gallons for the retail locations by package and flavor. **See attached "USC Upstate Beverage Volume".**

11. Are there any exceptions to exclusivity for beverages in terms of locations or type of beverage? Example could be certain campus location does not follow the beverage deal. **No.**
12. Does the campus currently have Freestyle fountain units and if yes, is the university or Sodexo paying the lease fee? **NO. There are no Freestyle fountain units.**
13. Please list in detail the SODEXO locations. Please provide a detailed list of the equipment and equipment type for all athletic outlets. Please provide all product volume in cases and gallons for the SODEXO locations by package and flavor. **See attached "USC Upstate Beverage Volume".**
14. Please list in detail the athletic locations. Please provide a detailed list of the equipment and equipment type for all athletic outlets. Please provide all product volume in cases and gallons for the athletic locations by package and flavor. **1 double door cooler at the Hodge. 1 single door cooler at the Soccer, Baseball, Softball and the Farmhouse.**
15. Please list in detail the vending locations. Please provide a detailed list of the equipment and equipment type for all vending locations. Please provide all product volume in cases for the vending locations by package and flavor. **See attached "USC Upstate Beverage Volume".**
16. Please list in detail the Concessions locations. Please provide a detailed list of the equipment and equipment type for all Concessions locations. Please provide all product volume in cases for the Concessions locations by package and flavor. **See attached "USC Upstate Beverage Volume".**
17. Does athletics purchase product from the beverage supplier directly or from Sodexo and who pays these bills? **Athletics does not purchase from Sodexo. Deliveries are made directly to Athletics by selected vendor.**
18. Can you provide what the athletics department receives from current beverage supplier in terms of free product and/or sideline materials (coolers, cups, towels) on an annual basis? **See attached "USC Upstate Beverage Volume".**
19. Please provide the "growth and development" of USC UPSTATE as stated in this section. Also list any future plans of expansion or additions as well as any future reductions for the campus – both in terms of residential beds and/or foodservice locations. **USC does not plan to expand or add additional residential beds in the near future. At this time no other foodservice locations are planned.**

20. Please break out the number of students by classification that comprise the 6800 students; 1) Resident, 2) Commuter, 3) On line only, 4) Undergraduate, 5), Graduate, 6) other. About 1000 live on campus each year and about 300 are online only. See Question 21.

21. Please provide a 5 year student count for this institution with annual increase or decline to student population.

YEAR (Fall)	Undergraduate	Graduate	Total
2015	5636	360	5996
2014	5397	188	5585
2013	5308	137	5445
2012	5427	134	5561
2011	5418	75	5493
2010	5439	53	5492

22. Please provide a 5 year beverage volume history broken down by package, volume and channel. See attached "USC Upstate Beverage Volume".

23. Can you go into detail to what "Award will be made by complete lot(s)" section VI is in reference to? Deleted from solicitation.

24. In reference to the guaranteed commission rate at 45%, would the university be willing to accept a proposal with category specific commission rates that would prove to be more beneficial? Categories such as CSD, Energy, Coffee, Juice, etc. No. See Revised Bidding Schedule and Commission Rate.

25. In order to provide the best possible value for USC UPSTATE it is requested that all questions be answered in detail and a minimum of 2 weeks be provided for the proposal due date after all questions are answered in detail. Will USC UPSTATE abide by this request at a minimum? Yes. Bids are due on May 24, 2016, 3:00 PM EST.

**Attachments**

1. Bidding Schedule/Price-Business Proposal
2. Cover Page
3. USC Upstate Beverage Volume Spreadsheet

**VII. Bidding Schedule/Price-Business Proposal**  
**Please Submit Information on a Separate Page.**

Item	Quantity	Unit of Measure	Unit Price	Extended Price
1	1	Percent		
<b>Item Description:</b> Commission Percentage on Gross Revenue				

Item	Quantity	Unit of Measure	Unit Price	Extended Price
2	1	Year		
<b>Item Description:</b> Guaranteed Minimum Return to University of South Carolina Upstate Campus				
<b>Note:</b> Guaranteed Minimum Return to the University will always be the greater amount-either the guaranteed minimum of \$25,000 or gross revenue times the commission percentage.				

Item	Quantity	Unit of Measure	Unit Price	Extended Price
3	1	Year		
<b>Item Description:</b> Enhancements Offered Yearly				

## USC Upstate Beverage Volume

### Free Goods Case Volume

# Free Goods

Case Volume  
July 2011-April 2015

Atheletics	1727
Residential Affairs	425
Student Affairs	505
Bookstore	13
<b>Total Cases</b>	<b>2670</b>

### Book Store Case Volume

Bookstore	Case Volume July 2011-April 2015	Sales Mix by Category
SPARKLING	603	49.5
WATER	219	18.0
JUICES	104	8.5
ENERGY	71	5.8
SPORTS	69	5.7
TEA	51	4.2
FRUIT DRINKS	37	3.0
COFFEE	34	2.8
VALUE ADDED DAIRY	12	1.0
ENHANCED WATER	12	1.0
LIQUID ADDITIVE	5	0.4
<b>Totals</b>	<b>1,217</b>	<b>100.0</b>

## FS By Category

Vending	Commission % by Category	Case July 2015	Volume 2011-April	Sales by Category	Mix	Theoretical Customer Commission Amount
		This		Mix (T)		This
<b>SPARKLING</b>	<b>45%</b>	<b>5,945</b>		<b>69.0</b>		<b>-67,693.92</b>
<b>WATER</b>	<b>45%</b>	<b>950</b>		<b>11.6</b>		<b>-10,395.41</b>
<b>SPORTS</b>	<b>30%</b>	<b>743</b>		<b>9.1</b>		<b>-6,280.30</b>
<b>FRUIT DRINKS</b>	<b>30%</b>	<b>193</b>		<b>2.4</b>		<b>-1,422.86</b>
<b>JUCES</b>	<b>20%</b>	<b>174</b>		<b>2.1</b>		<b>-1,067.66</b>
<b>TEA</b>	<b>30%</b>	<b>156</b>		<b>1.9</b>		<b>-1,641.11</b>
<b>ENERGY</b>	<b>20%</b>	<b>153</b>		<b>1.9</b>		<b>-1,225.04</b>
<b>ENHANCED WATER</b>	<b>20%</b>	<b>109</b>		<b>1.3</b>		<b>-647.47</b>
<b>ENHANCED BEVERAGES</b>	<b>20%</b>	<b>35</b>		<b>0.4</b>		<b>-162.35</b>
<b>COFFEE</b>	<b>20%</b>	<b>20</b>		<b>0.2</b>		<b>-75.60</b>
<b>Totals</b>		<b>8,478</b>		<b>100.0</b>		<b>-90,611.72</b>



**FS By Vending Location**

	<b>Outlet Name</b>	<b>Outlet Attention Location</b>	<b>Case July April2016</b>	<b>Volume 2011-</b>
134104603	USC UPSTATE {M28}	HEALTH EDUC CNTR CSD2	611	
134104599	USC UPSTATE {M25}	HEALTH EDUC CENTER	589	
134104602	USC UPSTATE {M27}	HEALTH EDUC CNTR CSD1	535	
134104607	USC UPSTATE {M34}	HODGE CENTER	437	
134104575	USC UPSTATE {M3}	LIBRARY TERRACE	434	
134104571	USC UPSTATE {M31}	GDJCOB VEND AREA LH	405	
134104581	USC UPSTATE {M8}	SMITH LOWER LEVEL @ FOOD CT	310	
134104574	USC UPSTATE {M2}	COLLEGE OF ARTS/SCIENCE	310	
134104604	USC UPSTATE {M30}	CAMPUS LIFE CNTR LOWER LEVEL	308	
134104572	USC UPSTATE {M32}	GDJCOB VEND AREA RH	306	
134104586	USC UPSTATE {M13}	HODGE BLDG LOBBY NEXT TO GFV	283	
134104591	USC UPSTATE {M17}	MAGNOLIA HOUSE 4TH FLOOR	240	
134104590	USC UPSTATE {M16}	MAGNOLIA HOUSE 3RD FLOOR	240	
134104598	USC UPSTATE {M24}	MAGNOLIA HOUSE-1ST FL	233	
134104588	USC UPSTATE {M14}	HODGE BLDG LOBBY GFV	232	
134104592	USC UPSTATE {M18}	NATIONAL GUARD BLDG	231	
134104596	USC UPSTATE {M22}	PALMETTO DORM 3RD FLOOR	223	
134104589	USC UPSTATE {M15}	MAGNOLIA HOUSE 2ND FLOOR	222	
134104577	USC UPSTATE {M5}	SMITH 2ND FLOOR FRONT	220	
134104584	USC UPSTATE {M11}	FACILITY MANAGEMENT	213	
134104583	USC UPSTATE {M10}	ADMIN LOWER LEVEL	200	
134104601	USC UPSTATE {M26}	HEALTH EDUC CNTR HYBRID 1	192	
134104594	USC UPSTATE {M20}	PALMETTO DORM 1ST FLOOR	190	
134104595	USC UPSTATE {M21}	PALMETTO DORM 2ND FLOOR	184	
134104597	USC UPSTATE {M23}	PALMETTO DORM 4TH FLOOR	156	
134104609	USC UPSTATE {M36}	THE LANDING	152	
134104580	USC UPSTATE {M7}	SMITH 4TH FLOOR	147	
134104593	USC UPSTATE {M19}	NATIONAL GUARD BLDG	120	
134104576	USC UPSTATE {M4}	LIBRARY TERRACE INSIDE	115	
134104573	USC UPSTATE {M1}	MEDIA BUILDING	114	
134104578	USC UPSTATE {M6}	SMITH 2ND FLOOR FRONT	110	
134104610	USC UPSTATE {M37}	POLICE DEPT	94	
134104582	USC UPSTATE {M9}	SMITH FARMHOUSE	63	
134104605	USC UPSTATE {M33}	TENNIS COURTS	31	
134104585	USC UPSTATE {M12}	MEDIA BUILDING LOUNGE AREA	28	
<b>Totals</b>			<b>8,478</b>	

**FS Flavor by Location**

	<b>Case Volume</b>
	<b>July 2011 - April 2016</b>
<b>HEALTH EDUC CNTR CSD2</b>	
<b>134104603 USC UPSTATE {M28}</b>	<b>611</b>
DR PEPPER	108
CLASSIC COKE	101
DIET COKE	78
SPRITE	53
CHERRY COKE	50
DIET DR PEPPER	40
CHERRY COKE ZERO	33
MELLO YELLO	31
GOLD PEAK TEA SWEETENED	30
COKE ZERO	21
FANTA GRAPE	12
NOS ENERGY DRINK	11
FANTA ORANGE	10
NESTEA RED TEA	7
SPRITE ZERO	6
MONSTER JAVA MEAN BEAN	4
MELLO YELLO ZERO	4
MINUTE MAID LEMONADE	3
FANTA STRAWBERRY	2
FULL THROTTLE	2
DASANI WATER	1
POWERADE FRUIT PUNCH ZERO	1
FULL THROTTLE BLUE AGAVE	1
MONSTER ENERGY	1
NESTEA LEMON SWEETENED	1
FUZE STRBRY RED TEA	1
<b>HEALTH EDUC CENTER</b>	
<b>134104599 USC UPSTATE {M25}</b>	<b>589</b>
CLASSIC COKE	82
DR PEPPER	77
DIET COKE	59
CHERRY COKE	52
SPRITE	48
MELLO YELLO	37
CHERRY COKE ZERO	30

DIET DR PEPPER	30
FANTA ORANGE	25
MELLO YELLO ZERO	23
DIET DR PEPPER CHERRY	22
COKE ZERO	21
FUZE STRBRY RED TEA	13
FULL THROTTLE BLUE AGAVE	12
MINUTE MAID LEMONADE	11
GOLD PEAK TEA SWEETENED	7
MONSTER ENERGY	7
DASANI WATER	7
NOS ENERGY DRINK	5
FUZE PECH MANGO	5
NESTEA RED TEA	5
FUZE SLNDERZE BLUEBRY RASPBRY	3
FULL THROTTLE	3
FUZE SLNDR STRAW-MELON	1
FRUITWATER STRAW KIWI	1
DR PEPPER 10	1
FANTA STRAWBERRY	0
<b>HEALTH EDUC CNTR CSD1</b>	
<b>134104602 USC UPSTATE {M27}</b>	<b>535</b>
DASANI WATER	147
SMARTWATER GLACEAU	57
POWERADE MOUNTAIN BLAST	44
MINUTE MAID APPLE JUICE	42
MINUTE MAID ORANGE JUICE	32
POWERADE FRUIT PUNCH	24
FUZE RFRSH STRAW-GUAVA	23
MINUTE MAID LEMONADE	22
VITAMINWTR POWER-C DRAGONFRUIT	20
MM STRAWBERRY PASSION JUICE	16
CAMPBELLS V8 SPLASH STRBY KIWI	14
FULL THROTTLE	11
POWERADE GRAPE	10
POWERADE ORANGE	10
MINUTE MAID FRUIT PUNCH JUICE	9
VITAMINWTR ZERO SQUEEZED LEMON	7
POWERADE STRAWBERRY LEMONADE	6

VITAMINWTR XXX ACAI-BLUE-POMEG	6
VITAMINWTR ZERO RISE ORG ORG	5
FUZE SWEET TEA	4
MM FRUIT PUNCH JCE 3%	4
MONSTER JAVA MEAN BEAN	3
FUZE LEMON ICE TEA	3
FANTA ORANGE	2
FULL THROTTLE BLUE AGAVE	2
MSTR ZERO ULTRA	2
FRUITWATER STRAW KIWI	2
MINUTE MAID ORANGEADE	2
CHERRY COKE ZERO	2
CHERRY COKE	1
MELLO YELLO	1
POWERADE FRUIT PUNCH ZERO	1
FUZE PECH MANGO	1
FUZE STRBRY RED TEA	1
FRUITWATER WATERMELON	1
CLASSIC COKE	1
DIET COKE	1
DR PEPPER	1
SPRITE	0
DIET DR PEPPER	0
COKE ZERO	-2
<b>HODGE CENTER</b>	
<b>134104607 USC UPSTATE {M34}</b>	<b>437</b>
DR PEPPER	64
CLASSIC COKE	64
CHERRY COKE	46
SPRITE	34
DIET COKE	33
MELLO YELLO	27
DIET DR PEPPER	27
FANTA ORANGE	24
COKE ZERO	23
CHERRY COKE ZERO	20
DASANI WATER	19
FULL THROTTLE	13
FUZE LEMON ICE TEA	11
MELLO YELLO ZERO	4
NESTEA RED TEA	4

MONSTER ENERGY	3
NOS ENERGY DRINK	3
FANTA GRAPE	3
MINUTE MAID LEMONADE	3
FUZE STRBRY RED TEA	3
DIET DR PEPPER CHERRY	2
MONSTER JAVA LOCO MOCA	2
MM FRUIT PUNCH JCE 3%	1
DR PEPPER 10	1
MSTR ZERO ULTRA	1
SPRITE ZERO	1
FULL THROTTLE BLUE AGAVE	1
<b>LIBRARY TERRACE</b>	
<b>134104575 USC UPSTATE {M3}</b>	<b>434</b>
DR PEPPER	111
CLASSIC COKE	105
SPRITE	49
FANTA ORANGE	40
MELLO YELLO	36
DIET COKE	34
DIET DR PEPPER	30
COKE ZERO	29
DASANI WATER	1
<b>GDJCOB VEND AREA LH</b>	
<b>134104571 USC UPSTATE {M31}</b>	<b>405</b>
CLASSIC COKE	79
DR PEPPER	63
DIET COKE	38
CHERRY COKE	35
SPRITE	33
DIET DR PEPPER	30
COKE ZERO	24
MELLO YELLO	24
CHERRY COKE ZERO	23
FANTA ORANGE	16
DASANI WATER	6
FANTA PINEAPPLE	5
FUZE STRBRY RED TEA	5
NESTEA RED TEA	4
FUZE LEMON ICE TEA	4
MELLO YELLO ZERO	3

SPRITE ZERO	2
FANTA PEACH	2
MINUTE MAID LEMONADE	1
MINUTE MAID ORANGE JUICE	1
MINUTE MAID APPLE JUICE	1
DR PEPPER 10	1
DIET DR PEPPER CHERRY	1
MSTR ZERO ULTRA	1
MONSTER JAVA MEAN BEAN	1
<b>SMITH LOWER LEVEL @ FOOD CT</b>	
<b>134104581 USC UPSTATE {M8}</b>	<b>310</b>
DR PEPPER	67
CLASSIC COKE	61
DIET DR PEPPER	37
SPRITE	32
DASANI WATER	29
MELLO YELLO	29
DIET COKE	28
FUZE STRBRY RED TEA	12
NESTEA RED TEA	11
FUZE LEMON ICE TEA	3
NESTEA LEMON SWEETENED	1
CHERRY COKE	0
SPRITE ZERO	0
<b>COLLEGE OF ARTS/SCIENCE</b>	
<b>134104574 USC UPSTATE {M2}</b>	<b>310</b>
DR PEPPER	74
CLASSIC COKE	54
SPRITE	44
DASANI WATER	36
DIET COKE	35
MELLO YELLO	26
POWERADE MOUNTAIN BLAST	22
POWERADE FRUIT PUNCH	16
COKE ZERO	2
DIET DR PEPPER	1
<b>CAMPUS LIFE CNTR LOWER LEVEL</b>	
<b>134104604 USC UPSTATE {M30}</b>	<b>308</b>
CLASSIC COKE	65
DR PEPPER	46
DIET COKE	44

DASANI WATER	44
SPRITE	42
CHERRY COKE	31
MELLO YELLO	21
COKE ZERO	12
DIET DR PEPPER	2
MONSTER ENERGY	1
SPRITE ZERO	0
<b>GDJCOB VEND AREA RH</b>	
<b>134104572 USC UPSTATE {M32}</b>	<b>306</b>
DASANI WATER	93
SMARTWATER GLACEAU	32
MINUTE MAID APPLE JUICE	25
MINUTE MAID ORANGE JUICE	24
POWERADE MOUNTAIN BLAST	22
MINUTE MAID LEMONADE	14
NOS ENERGY DRINK	13
VITAMINWTR XXX ACAI-BLUE-POMEG	11
POWERADE FRUIT PUNCH	11
POWERADE STRAWBERRY LEMONADE	10
VITAMINWTR POWER-C DRAGONFRUIT	10
POWERADE ORANGE	8
MM STRAWBERRY PASSION JUICE	7
MINUTE MAID FRUIT PUNCH JUICE	6
VITAMINWTR ZERO SQUEEZED LEMON	5
POWERADE GRAPE	4
VITAMINWTR FOCUS KIWI STRAWBRY	3
MONSTER ENERGY	3
CHERRY COKE	1
CHERRY COKE ZERO	1
MM FRUIT PUNCH JCE 3%	1
DR PEPPER	1
VITAMINWTR ESSENTIAL ORG-ORG	1
MONSTER JAVA MEAN BEAN	1
MSTR ZERO ULTRA	-1
<b>HODGE BLDG LOBBY NEXT TO GFV</b>	
<b>134104586 USC UPSTATE {M13}</b>	<b>283</b>
DR PEPPER	38

DASANI WATER	30
CLASSIC COKE	29
CHERRY COKE	28
SPRITE	23
MELLO YELLO	21
DIET COKE	21
DIET DR PEPPER	15
COKE ZERO	13
FANTA ORANGE	12
MONSTER JAVA MEAN BEAN	7
FULL THROTTLE	6
FULL THROTTLE BLUE AGAVE	6
MSTR ZERO ULTRA	5
FANTA PEACH	4
MONSTER ENERGY	4
FANTA PINEAPPLE	4
FUZE STRBRY RED TEA	4
FUZE LEMON ICE TEA	3
MINUTE MAID LEMONADE	2
CHERRY COKE ZERO	2
MONSTER JAVA LOCO MOCA	2
DIET DR PEPPER CHERRY	1
FANTA GRAPE	1
NESTEA RED TEA	1
DR PEPPER 10	1
NOS ENERGY DRINK	1
SPRITE ZERO	0
<b>MAGNOLIA HOUSE 4TH FLOOR</b>	
<b>134104591 USC UPSTATE {M17}</b>	<b>240</b>
SPRITE	49
DR PEPPER	39
MELLO YELLO	31
CHERRY COKE	28
CLASSIC COKE	27
POWERADE FRUIT PUNCH	26
DASANI WATER	24
FANTA PEACH	9
DIET COKE	4
POWERADE MOUNTAIN BLAST	2
<b>MAGNOLIA HOUSE 3RD FLOOR</b>	
<b>134104590 USC UPSTATE {M16}</b>	<b>240</b>



DR PEPPER	49
CLASSIC COKE	38
POWERADE MOUNTAIN BLAST	35
MELLO YELLO	34
CHERRY COKE	31
DASANI WATER	19
POWERADE FRUIT PUNCH	15
POWERADE ORANGE	15
MONSTER ENERGY	3
SPRITE	2
DIET COKE	0
<b>MAGNOLIA HOUSE-1ST FL</b>	
<b>134104598 USC UPSTATE {M24}</b>	<b>233</b>
SPRITE	50
DR PEPPER	43
CLASSIC COKE	40
MELLO YELLO	33
POWERADE MOUNTAIN BLAST	25
DASANI WATER	18
DIET COKE	13
DIET DR PEPPER	9
MONSTER ENERGY	2
POWERADE FRUIT PUNCH	1
<b>HODGE BLDG LOBBY GFV</b>	
<b>134104588 USC UPSTATE {M14}</b>	<b>232</b>
POWERADE MOUNTAIN BLAST	44
DASANI WATER	38
MINUTE MAID LEMONADE	26
POWERADE FRUIT PUNCH	22
POWERADE ORANGE	15
SMARTWATER GLACEAU	11
MINUTE MAID ORANGE JUICE	10
DASANI STRAWBERRY	9
DASANI GRAPE	7
VITAMINWTR XXX ACAI-BLUE-POMEG	6
POWERADE GRAPE	6
VITAMINWTR FOCUS KIWI STRAWBRY	6
FULL THROTTLE BLUE AGAVE	5
FANTA ORANGE	5
VITAMINWTR POWER-C DRAGONFRUIT	5

FUZE STRBRY RED TEA	2
POWERADE FRUIT PUNCH ZERO	2
FUZE RFRSH STRAW-GUAVA	2
FULL THROTTLE	2
MONSTER ENERGY	2
MM FRUIT PUNCH JCE 3%	2
NOS ENERGY DRINK	2
VITAMINWTR ZERO RISE ORG ORG	1
FANTA GRAPE	1
MINUTE MAID APPLE JUICE	1
VITAMINWTR ZERO SQUEEZED LEMON	1
MMJ CRANBERRY GRAPE	1
DASANI LEMON	1
<b>NATIONAL GUARD BLDG</b>	
<b>134104592 USC UPSTATE {M18}</b>	<b>231</b>
DR PEPPER	39
DIET COKE	34
DIET DR PEPPER	30
CLASSIC COKE	28
MELLO YELLO	28
SPRITE	26
COKE ZERO	24
CHERRY COKE	21
FANTA ORANGE	1
CHERRY COKE ZERO	0
<b>PALMETTO DORM 3RD FLOOR</b>	
<b>134104596 USC UPSTATE {M22}</b>	<b>223</b>
SPRITE	52
DR PEPPER	44
CLASSIC COKE	36
DASANI WATER	30
MELLO YELLO	27
CHERRY COKE	19
COKE ZERO	8
DIET COKE	7
MONSTER ENERGY	1
<b>MAGNOLIA HOUSE 2ND FLOOR</b>	
<b>134104589 USC UPSTATE {M15}</b>	<b>222</b>
SPRITE	55
DR PEPPER	42
CLASSIC COKE	35

POWERADE MOUNTAIN BLAST	24
MELLO YELLO	21
POWERADE FRUIT PUNCH	20
DASANI WATER	16
DIET COKE	8
MELLO YELLO ZERO	1
CHERRY COKE	0
FANTA ORANGE	0
MINUTE MAID ORANGE JUICE	0
DIET DR PEPPER	0
DASANI STRAWBERRY	0
<b>SMITH 2ND FLOOR FRONT</b>	
<b>134104577 USC UPSTATE {M5}</b>	<b>220</b>
DR PEPPER	47
CLASSIC COKE	46
SPRITE	33
DIET COKE	28
MELLO YELLO	21
DIET DR PEPPER	20
COKE ZERO	14
FANTA ORANGE	10
<b>FACILITY MANAGEMENT</b>	
<b>134104584 USC UPSTATE {M11}</b>	<b>213</b>
CLASSIC COKE	64
DIET COKE	38
COKE ZERO	27
DR PEPPER	26
SPRITE	26
MELLO YELLO	23
POWERADE MOUNTAIN BLAST	6
POWERADE FRUIT PUNCH	3
DASANI WATER	1
DIET DR PEPPER	-1
<b>ADMIN LOWER LEVEL</b>	
<b>134104583 USC UPSTATE {M10}</b>	<b>200</b>
CLASSIC COKE	39
DR PEPPER	30
MELLO YELLO	30
SPRITE	25
DIET COKE	25
COKE ZERO	20

DIET DR PEPPER	17
DASANI WATER	14
<b>HEALTH EDUC CNTR HYBRID 1</b>	
<b>134104601 USC UPSTATE {M26}</b>	<b>192</b>
DASANI WATER	57
POWERADE MOUNTAIN BLAST	38
POWERADE FRUIT PUNCH	32
POWERADE ORANGE	27
VITAMINWTR ZERO SQUEEZED LEMON	9
VITAMINWTR ZERO RISE ORG ORG	9
POWERADE FRUIT PUNCH ZERO	7
FULL THROTTLE	6
POWERADE STRAWBERRY LEMONADE	2
DIET DR PEPPER	2
CHERRY COKE	1
MONSTER ENERGY	1
<b>PALMETTO DORM 1ST FLOOR</b>	
<b>134104594 USC UPSTATE {M20}</b>	<b>190</b>
SPRITE	40
DR PEPPER	34
CLASSIC COKE	28
FANTA ORANGE	24
DASANI WATER	20
POWERADE MOUNTAIN BLAST	14
POWERADE FRUIT PUNCH	12
DIET COKE	10
MELLO YELLO	3
CHERRY COKE	2
POWERADE ORANGE	1
MONSTER ENERGY	1
MINUTE MAID LEMONADE	0
DIET DR PEPPER	0
<b>PALMETTO DORM 2ND FLOOR</b>	
<b>134104595 USC UPSTATE {M21}</b>	<b>184</b>
SPRITE	38
DR PEPPER	38
DASANI WATER	28
CLASSIC COKE	27
POWERADE FRUIT PUNCH	24
MELLO YELLO	21


DIET COKE	7
POWERADE MOUNTAIN BLAST	1
<b>PALMETTO DORM 4TH FLOOR</b>	
<b>134104597 USC UPSTATE {M23}</b>	<b>156</b>
SPRITE	36
DR PEPPER	32
CLASSIC COKE	24
DASANI WATER	18
MINUTE MAID LEMONADE	16
MELLO YELLO	15
FANTA ORANGE	12
DIET COKE	4
DIET DR PEPPER	0
<b>THE LANDING</b>	
<b>134104609 USC UPSTATE {M36}</b>	<b>152</b>
SPRITE	34
DR PEPPER	29
CLASSIC COKE	26
CHERRY COKE	18
MELLO YELLO	18
DASANI WATER	12
COKE ZERO	8
DIET COKE	7
<b>SMITH 4TH FLOOR</b>	
<b>134104580 USC UPSTATE {M7}</b>	<b>147</b>
CLASSIC COKE	27
DIET DR PEPPER	24
SPRITE	23
DR PEPPER	18
DIET COKE	17
FUZE LEMON ICE TEA	15
FANTA ORANGE	10
MELLO YELLO	8
NESTEA RED TEA	4
FUZE SWEET TEA	2
DASANI WATER	0
<b>NATIONAL GUARD BLDG</b>	
<b>134104593 USC UPSTATE {M19}</b>	<b>120</b>
DASANI WATER	41
POWERADE MOUNTAIN BLAST	15
MINUTE MAID LEMONADE	15

NOS ENERGY DRINK	12
POWERADE STRAWBERRY LEMONADE	10
POWERADE FRUIT PUNCH	8
POWERADE ORANGE	8
POWERADE GRAPE ZERO	4
MINUTE MAID ORANGEADE	2
COKE ZERO	2
POWERADE GRAPE	1
DIET DR PEPPER	1
FULL THROTTLE BLUE AGAVE	1
DR PEPPER	1
<b>LIBRARY TERRACE INSIDE</b>	
<b>134104576 USC UPSTATE {M4}</b>	<b>115</b>
DASANI WATER	41
MINUTE MAID LEMONADE	25
POWERADE MOUNTAIN BLAST	21
POWERADE FRUIT PUNCH	10
POWERADE ORANGE	9
POWERADE MIXED BERRY ZERO	6
POWERADE FRUIT PUNCH ZERO	3
<b>MEDIA BUILDING</b>	
<b>134104573 USC UPSTATE {M1}</b>	<b>114</b>
CLASSIC COKE	24
DR PEPPER	21
DIET COKE	18
DASANI WATER	17
MELLO YELLO	12
SPRITE	11
POWERADE MOUNTAIN BLAST	7
POWERADE FRUIT PUNCH	4
FANTA ORANGE ZERO	0
<b>SMITH 2ND FLOOR FRONT</b>	
<b>134104578 USC UPSTATE {M6}</b>	<b>110</b>
DASANI WATER	38
MINUTE MAID LEMONADE	29
POWERADE MOUNTAIN BLAST	17
POWERADE FRUIT PUNCH	9
POWERADE ORANGE	7
POWERADE MIXED BERRY ZERO	5
POWERADE FRUIT PUNCH ZERO	3
MINUTE MAID ORANGEADE	1

CLASSIC COKE	0
<b>POLICE DEPT</b>	
<b>134104610 USC UPSTATE {M37}</b>	<b>94</b>
DIET COKE	25
CLASSIC COKE	17
DASANI WATER	16
DIET DR PEPPER	11
DR PEPPER	11
SPRITE	9
MELLO YELLO	2
FANTA ORANGE ZERO	2
DIET DR PEPPER CHERRY	0
<b>SMITH FARMHOUSE</b>	
<b>134104582 USC UPSTATE {M9}</b>	<b>63</b>
POWERADE FRUIT PUNCH	17
DASANI WATER	13
CLASSIC COKE	11
SPRITE	8
DR PEPPER	8
MELLO YELLO	4
DIET COKE	2
DIET DR PEPPER	2
<b>TENNIS COURTS</b>	
<b>134104605 USC UPSTATE {M33}</b>	<b>31</b>
CLASSIC COKE	6
POWERADE MOUNTAIN BLAST	6
DASANI WATER	4
DR PEPPER	4
POWERADE FRUIT PUNCH	3
SPRITE	3
DIET COKE	3
COKE ZERO	2
CHERRY COKE	1
<b>MEDIA BUILDING LOUNGE AREA</b>	
<b>134104585 USC UPSTATE {M12}</b>	<b>28</b>
CLASSIC COKE	7
DIET COKE	7
DASANI WATER	5
DIET DR PEPPER	3
MELLO YELLO	3
DR PEPPER	2

SPRITE	2
FANTA ORANGE	0
<b>Totals</b>	<b>8,478</b>



 <b>UNIVERSITY OF SOUTH CAROLINA</b>	Best Value Bid	Solicitation Number: USC-BVB-2952-JB Date Issued: April 12, 2016 Procurement Officer: Juaquana Brookins Phone: 803.777.3596 E-Mail Address: <a href="mailto:jlbrookin@fmc.sc.edu">jlbrookin@fmc.sc.edu</a>
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DESCRIPTION: **Beverage and Pouring Rights-University of South Carolina Upstate Campus**

USING GOVERNMENTAL UNIT: **University of South Carolina**

*The Term "Offer" Means Your "Bid" or "Proposal". Your offer must be submitted in a sealed package. Solicitation Number & Opening Date must appear on package exterior. See "Submitting Your Paper Offer or Modification" provision.*

SUBMIT YOUR SEALED OFFER TO EITHER OF THE FOLLOWING ADDRESSES:

<b>MAILING ADDRESS:</b> University of South Carolina 1600 Hampton Street, Suite 606 Columbia SC 29208	<b>PHYSICAL ADDRESS:</b> University of South Carolina 1600 Hampton Street, Suite 606 Columbia SC 29208
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SUBMIT OFFER BY (Opening Date/Time): **May 24, 2016 3:00 PM EST** (See "Deadline For Submission Of Offer" provision)

QUESTIONS MUST BE RECEIVED BY: **April 29, 2016 10:00 AM EST** (See "Questions From Offerors" provision)

NUMBER OF COPIES TO BE SUBMITTED: **One(1) paper copy and Four (4) USB Drives**

<b>CONFERENCE TYPE: Not Applicable</b> <b>DATE &amp; TIME:</b>  (As appropriate, see "Conferences - Pre-Bid/Proposal" & "Site Visit" provisions)	<b>LOCATION: Not Applicable</b>
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<b>AWARD &amp; AMENDMENTS</b>	Award will be posted on <b>06/13/2016</b> . The award, this solicitation, any amendments, and any related notices will be posted at the following web address: <a href="http://www.purchasing.sc.edu">http://www.purchasing.sc.edu</a>
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You must submit a signed copy of this form with Your Offer. By signing, You agree to be bound by the terms of the Solicitation. You agree to hold Your Offer open for a minimum of thirty (30) calendar days after the Opening Date. (See "Signing Your Offer" provision.)

<b>NAME OF OFFEROR</b>  (full legal name of business submitting the offer)	Any award issued will be issued to, and the contract will be formed with, the entity identified as the Offeror. The entity named as the offeror must be a single and distinct legal entity. Do not use the name of a branch office or a division of a larger entity if the branch or division is not a separate legal entity, i.e., a separate corporation, partnership, sole proprietorship, etc.
<b>AUTHORIZED SIGNATURE</b>  (Person must be authorized to submit binding offer to contract on behalf of Offeror.)	<b>DATE SIGNED</b>
<b>TITLE</b>  (business title of person signing above)	<b>STATE VENDOR NO.</b>  (Register to Obtain S.C. Vendor No. at <a href="http://www.procurement.sc.gov">www.procurement.sc.gov</a> )
<b>PRINTED NAME</b>  (printed name of person signing above)	<b>STATE OF INCORPORATION</b>  (If you are a corporation, identify the state of incorporation.)

<b>OFFEROR'S TYPE OF ENTITY: (Check one)</b>	(See "Signing Your Offer" provision.)
<input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Other _____	
<input type="checkbox"/> Corporate entity (not tax-exempt) <input type="checkbox"/> Corporation (tax-exempt) <input type="checkbox"/> Government entity (federal, state, or local)	

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