



AMENDMENT NO. 3 TO SOLICITATION

DATE: June 29, 2015

TO: ALL OFFERORS

FROM: Venis Manigo, Director of Purchasing

DESCRIPTION: Primary Beverage Supplier for Dining and Bookstore Operations
(USC-RFP-2821-VM)

This Amendment No. 3 modifies the Request for Proposals only in the manner and to the extent as stated herein.

Attached are answers to questions. These answers provide additional clarification to Amendment No. 1.

OFFERORS SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT NO. 3 IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR RESPONSE. FAILURE TO DO SO MAY SUBJECT OFFER TO REJECTION.

Authorized Signature

Name of Offeror

Date

Answers to Questions

USC-RFP-2821-VM

- **How will the 80/20 apply for equipment placements across campus? For example, if we win the 80% and plan to place 24 Fountain machines total, will we have to give 4 of the placements to the 20% and where?**

Answer: There is not a definite 80/20 split that will result from the contract. The University is reserving the right to offer up to 20% of the non-primary vendor's products for sale for the account overall. This will include bottled and fountain beverages. The University may choose to offer 0% of the non-primary partner's products and is specifically putting both vendors on notice that the up to 20% amount of the non-primary partner's product could be negotiated to an even lower up to (maximum) percentage through the contract negotiations.

- **Will the Dodie Building's Juice fountains fall under the campus Foodservice and this RFP?**

Answer: No. The Dodie is not included under this contract.

- **Will the 80/20 split on campus include both Bottles and Fountain business jointly or will the 80/20 be implemented separately to the bottle and Fountain business?**

Answer: There is not a definite 80/20 split. As indicated in the answer to question #1 above, the 20% figure is a not-to-exceed amount that the University may choose to offer in all locations covered by the contract in both bottle and fountain formats. This maximum percentage may be negotiated to an even lower amount through contract negotiations.