



U N I V E R S I T Y O F  
**SOUTH CAROLINA**

Posting Date: May 1, 2013

**INTENT TO AWARD**

This is a statement of intent to award a contract and becomes the official statement of award effective 8:00 AM May 14, 2013, unless otherwise suspended or canceled. Vendors are encouraged not to begin work on the contract or incur any costs associated with the contract prior to the effective date of the contract. The University of South Carolina assumes no liability for any expenses incurred by vendors prior to the effective date of the contract.

Bidder's right to protest as listed in section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with:

Michael B. Spicer  
Chief Procurement Officer  
Information Technology Management Office  
1201 Main Street Suite 600  
Columbia, SC 29201

**THIS IS A REVENUE-GENERATING CONTRACT.**

**Solicitation Number: USC-RFP-2384-CJ**

**Issue Date: March 14, 2013**

**Opening Date: April 4, 2013**

**Description: Virtual Bookstore Operations for USC Salkehatchie, USC Sumter, and USC Union Campuses**

**Initial Contract Term: May 14, 2013 through May 13, 2014**

**Maximum Contract Term: May 14, 2013 through May 13, 2014**

**Estimated Potential Value of Contract: \$455,000.00**

**Awarded To: Specialty Books, Inc. (a division of Nebraska Book Company, dba Neebo)  
ATTN: John Callahan  
4700 S. 19<sup>th</sup> Street  
Lincoln, NE 68512**

**Evaluated Amount:**

10.5% Commission rate on Sales up to \$1,000,000.00

11.0% Commission rate on Sales between \$1,000,000.00 and \$1,500,000.00

11.5% Commission rate on Sales over \$1,500,000.00

**Additional Financial Commitments:**

- \$70,000.00 Technology Commitment for the Virtual Bookstore Websites and Point-Of-Sale Equipment for the Temporary Bookstore Sites
- \$10,000.00 Annually for Marketing and Advertising the Virtual Bookstores and Temporary Sites



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**Charles C. Johnson, III**  
**Procurement Manager**