



U N I V E R S I T Y O F
SOUTH CAROLINA

AMENDMENT NO.1 TO SOLICITATION

TO: ALL VENDORS
FROM: Kevin Sanders, Procurement Manager
SUBJECT: SOLICITATION NUMBER: USC-RFP-2368-KS
Book Store Operation

DATE: Feb. 7, 2013

This Amendment **No.1** modifies the Request for Proposal only in the manner and to the extent as stated herein.

Deadline for Receipt of Proposals has been extended to February 25th, 2013 at 2:30 PM.

Award Posting Date has been extended to March 5th, 2013

Vendor questions/Answers

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO.1** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

Authorized Signature

Name of Offeror

Date

Question # 1

Please provide the past 5 years of sales broken down by category.

See attachment #1

Questions # 2

Please provide the past 5 years FTE.

FTE is 1298.

On page 22 of the RFP, section "C" states:

"C. Offeror shall provide a list of all university accounts that have experienced a decrease in total annual revenues for FY 04-05 over FY 03-04, along with the total sales amounts for each of these years."

I was wondering if this timeframe was correct? Would you like more recent information? Thank you for your assistance.

Correct time frame is FY 2011-2012 over 2010-2011

In order to prepare a comprehensive proposal for your consideration Barnes & Noble College respectfully requests the opening date of the proposals to be two weeks from the response date of vendor questions. Opening date (Deadline for Receipt of Proposals) is extended. See cover page of this amendment.

How are textbooks priced (new; used)

1. Textbook pricing:

New textbooks ordered from publishers will be sold at prices no higher than a 25% margin.

New textbooks ordered from wholesalers will be sold at no higher than the current list price.

Used textbooks purchased from students and wholesalers are to be priced at 75% of new book prices.

Does the University own the fixtures within the bookstore

2. Bookstore Fixtures:

The University does not own the fixtures. At termination of contract, the Contractor shall offer the University the option to purchase, at book value or less, the equipment and fixtures needed to operate the bookstore. However, the University is not obligated to purchase these items.

When was the bookstore last renovated

3. Bookstore Renovation:

The Bookstore was last renovated in 2006.

What is the current FTE

4. Current FTE:

Current FTE is 1298.

Are the employees University employees (4.5b)

5. Bookstore Employees:

Bookstore employees are not University employees. Contractor shall pay wages and benefits and accept all employer liabilities for all Bookstore employees.

Will the University consider a longer contract period than the three years noted?

6. Contract Period:

The Maximum contract term is 5 years.

**USC LANCASTER
 BOOKSTORE SALES**

	FY 2007-2008	FY 2008-2009	FY 2009-2010	FY 2010-2011	FY 2011-2012
NEW TEXT	288,629.05	276,035.79	247,661.69	211,600.09	142,653.98
NEW TEXT RENTAL				40,134.10	20,011.03
USED TEXT	253,289.48	259,107.40	258,946.50	162,767.18	169,638.75
USED TEXT RENTAL				28,777.05	55,045.78
GENERAL	1,059.05	609.79	1,995.53	383.46	312.71
MEDICAL / TECH / REF					
PERIODICALS / MAGS					
REMAINDERS		1,049.95	641.28	155.00	22.95
TRADE SIDELINES	13.00				
CLOTHING / INSIGNIA	16,237.46	17,427.10	17,336.14	20,845.06	13,296.48
ELECTRONICS	2,609.03	3,195.60	3,473.22	2,774.88	8,594.30
FOOD / SUNDRIES	14,852.51	21,027.21	22,388.68	30,578.61	36,662.90
GIFTS / STAT / CARDS	354.28	692.01	852.68	533.85	713.24
SCHOOL / OFF / ART / ENG	6,397.37	10,819.00	13,181.08	11,755.63	10,674.26
SERVICES	3,322.77	10,250.40	6,564.67	5,532.91	4,923.22
TOTAL SALES	\$ 586,764.00	\$ 600,214.25	\$ 573,041.47	\$ 515,837.82	\$ 462,549.60

FTE DATA - USC LANCASTER

	YEAR 2012	YEAR 2011	YEAR 2010	YEAR 2009	YEAR 2008
SPRING TERM FTE	1085	1023	1022	934	862
FALL TERM FTE	1298	1259	1143	1080	1085