



U N I V E R S I T Y O F
SOUTH CAROLINA

AMENDMENT NO.2 TO SOLICITATION

TO: ALL VENDORS
FROM: Kevin Sanders, Procurement Manager
SUBJECT: SOLICITATION NUMBER: USC-RFP-2127-MLS
Bikeshare Program

DATE: August 31th, 2012

This Amendment **No.2** modifies the Request for Proposal only in the manner and to the extent as stated herein.

1: Change to section I. **Scope Of Solicitation Maximum contract Period is changed as follows**

MAXIMUM CONTRACT PERIOD -- ESTIMATED (JAN 2006): From **October 8, 2012 to October 7, 2017**. Dates provided are estimates only. Any resulting contract will begin on the date specified in the notice of award. See clause entitled "Term of Contract – Effective Date / Initial Contract Period".

Initial Contract Period - Term of Contract: The resulting contract for Options 1 and 2 will be a THREE year initial term.

- 2: A second Pre-Bid teleconference is scheduled for 1:00PM September 6th, 2012 to review the requirements of a Request for Proposal. (Dial in instruction below)
- 3: Vendor questions/University Answers See following pages.
4. DEADLINE FOR SUBMITTING RESPONSE IS EXTENDED TO SEPTEMBER 13th, 2012 at 2:30PM
5. Award will be posted September 28th, 2012

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO. 2** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

Authorized Signature

Name of Offeror

Date

TELECONFERENCE

Date/Time: September 06, 2012 at 01:00 PM America/New_York
Length: 60 (minutes)
Frequency: once

Meeting ID: 202065

Phone Number: 8038969993

Number of ports: 5

DIRECTIONS FOR JOINING A MEETING

The following directions are necessary for the successful completion of your requested conference call reservation. Prior to joining a meeting, please forward this document to all conference call participants. Each participant joining the call will dial 803-896-9993 and enter the meeting id number (access code). Please contact the Service Center at 803-896-0001 if you experience any difficulties or have questions regarding the conference bridge.

- 1.Dial the following conference bridge number 803-896-9993 to join a meeting.
- 2.The conference bridge will state the following: "Welcome to Meeting Place".
- 3.To attend a meeting, please press "1".
- 4.The conference bridge will state the following: "enter the meeting id number followed by the # key."
- 5.Enter the "meeting id number" followed by the # key.
- 6.The conference bridge will state the following: "you are about to attend the meeting with the ID number (xxxxx).
- 7.If the "meeting id number" is correct, please press "1"; otherwise press the * key.
- 8.The conference bridge will state the following: "at the tone please speak your name or location."
- 9.When finished, please press the # key.
- 10.You will hear an audible tone, notifying you that you have successfully entered the meeting.

- Q: What is the budget for the University for this project?
A: For Option #1, there would be no University required funds.
A: For Option #2, we will not release our budget for this project.
- Q: What is the budget for the City of Columbia for this project?
If the City is providing Federal funding via Grant, what type of funding is it, FTA, FHWA, etc.
A: The City is involved at this point only in effort to ensure we select one system that can be used Citywide, regardless of whether it is located on USC property or not. There is no City funding identified for this project at this time, however we are very committed to supporting alternative methods of transportation and have ideas of possible grant funding/private partnerships that can help make this a reality.
- Q: There's a great deal of expectations and investment being asked for integration into the University payment processes. This development is expected to be paid by the awardee. However, the contract period is for one year with four one year options. Would the University be willing to modify this term to five years and an optional five years?
A: The University is acceptable to an initial term of 3 years (36 months) with 2 additional optional renewals of up to 1 year (12 months) each for a maximum total of 5 years (60 months). SC State Law only allows for contracts to exceed 5 years in unique instances.
- Q: Have the kiosk locations been identified on University and City locations? If so, please provide a map citing their locations.
A: The university has two locations in mind for the stations. We will work with the successful contractor to firm up the location based on the best site for the stations in the area. There has been discussion of various locations throughout the City that are suitable for these systems, but there is not a specific number or locations that can be provided at this time.
- Q: Do these locations support the size for 23 docks?
A: The university and the City will work with the contractor before a contract is awarded to make sure the locations will work for adding up to 23 docks when possible.
- Q: Do these locations support solar so that sunlight is maximized?
A: There will be areas that may require AC power. We want to use solar power when the site allows.
- Q: Who is to pay for permitting?
A: Option #1 the contractor will pay for permitting.
A: Option #2 As the University would be purchasing the kiosk stations and bicycles, any permitting would be the responsibility of the University.
- Q: What RFID technology is being used for the CarolinaCash Card (SBORD System)?
What is the RFID frequency?
A: Frequency information will only be released to the offerer receiving an award.
- Q: Is the technology proprietary?
A: We use iClass Corporate , 2k bits (256 bytes). HID owns this technology. iClass is considered confidential and could be considered IT security type information.

Q: Does the technology have an open source API?

A: Information will only be released to the offeror prior to receiving an award.

Q: Who is expected to pay for technology alterations should the RFID be incompatible with the vendor's existing technology?

A: Option #1 contractor will pay for this requirement

A: Option #2 University (or partner) will pay for this requirement

Q: If there is required coding for integration on the SBORD System, who will pay for that work?

A: Option #1 contractor will pay for this requirement

A: Option #2 University (or partner) will pay for this requirement

Q: How many bikes are being sought?

A: Option #1 - We will work with the contractor prior to award to determine totals for kiosk, stations and bikes that will best meet the needs of the University based on current/projected population.

Option #2 the intent is to maintain 14 bikes for the 2 stations at all times. The contractor is to provide information on total number of bicycles require to maintain a total of 14 functional units plus units out of service for routine maintenance, anticipated loss, and any other issue that may render a (or multiple) units non-usable.

Q: Would the University/City be interested in an alternate option that would include placing more than two kiosks and 46 docking stations on campus and the City?

A: Offeror's response to Option #1 is up to the offeror. This is a solicitation is a "Request For Proposal" allowing the vendor to "Propose" a best scenario option while addressing and meeting all of the requirements set in the Scope of Work.

Q: Will the University provide any membership subsidies to students, faculty and staff?

A: No

Q: Will the City provide any membership subsidies for their employees?

A: No

Q: It is unclear in the RFP, but does the University expect to receive revenue under Option 1? If so, please outline?

A: Yes. The intent of Option #1 is to establish a contract with a provider allowing that provider to place units on the University of South Carolina's campus, realize income from these units, and in exchange for the right to maintain these units on University property to share a portion of the realized funds. The method of determining this share is left to the offeror to provide a detailed explanation in their response as to how, what amount or percentage of share and how that amount will be derived.

Q: I would like to clarify that for Option 1 the Contractor would own and operate the bike sharing system and provide a revenue-sharing proposal with the University of South Carolina, the City of Columbia, and Richland and Lexington Counties. Is this a correct understanding?

A: Yes

Q: I would like to clarify that for Option 1 there would be funds/grants available from the University of South Carolina, the City of Columbia, and Richland and Lexington Counties. Is this a correct understanding?

A: No. Under Option #1, there is no requirement for the University (or any of the proposed partners) to have any funding involved. This is a "Revenue sharing" proposal with the offeror providing funds to the University (or partner) in exchange for placing offeror owned equipment on University (or partner) property.

Q: If above is correct, how much funding is available from University of South Carolina, the City of Columbia, and Richland and Lexington Counties?

A: This is a "Revenue Generating" contract

Q: For Option 1, is the Contractor responsible for all site preparation costs?

A: The University (or partner) would be responsible for site preparation, pouring of slabs, electrical pulls if needed and monthly electrical bills.

Q: For Option 1, what are the projected number of bicycles and stations that the University of South Carolina, the City of Columbia, and Richland and Lexington Counties would like implemented?

A: Offeror is to make that determination based on anticipated usage, current population and projected future population.

Q: For Option 1, who determines the bike sharing fee structure?

A: The intent of Option #1 is to establish a contract with a provider allowing that provider to place units on the University of South Carolina's campus, realize income from these units, and in exchange for the right to maintain these units on University property to share a portion of the realized funds. The method of determining this share is left to the offeror to provide a detailed explanation in their response as to how, what amount or percentage of share and how that amount will be derived.

Q: For Option 1, are there any limitations for advertising on bicycles and/or stations in the service area?

A: No advertising, only information about the program (with the Procurement Officer's written approval) may be publicized

Q: Does the University of South Carolina CarolinaCard use RFID technology and if so, what frequency does it use?

A: *We use iClass Corporate , 2k bits (256 bytes). HID owns this technology. iClass is considered confidential and could be considered IT security type information.*
Frequency information will only be released to the offeror receiving an award from the solicitation.