



U N I V E R S I T Y O F  
**SOUTH CAROLINA**

AMENDMENT NO. 2 TO SOLICITATION

TO: ALL VENDORS

FROM: Charles Johnson, Procurement Manager

SUBJECT: SUBJECT: SOLICITATION NUMBER: USC-RFP-2087-CJ  
LICENSE TO INSTALL, OPERATE AND MAINTAIN AN AUTOMATIC TELLER MACHINE (ATM)  
TO BE LOCATED AT THE HUMANITIES CLASSROOM BUILDING

DATE: November 11, 2011

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This Amendment **No.2** modifies the Request for Proposals only in the manner and to the extent as stated herein.

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BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO. 2** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

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Authorized Signature

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Name of Offeror

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Date

**THE PROPOSAL CONTENTS SUBSECTION OF SECTION IV INFORMATION FOR OFFERORS TO SUBMIT OF THE SOLICITATION HAS BEEN REVISED AND NOW READS AS FOLLOWS:**

PROPOSAL CONTENT

To be considered for award, all proposals must include, at a minimum, the following information. Responses should provide the details required and not just a statement of compliance. Offerors should restate each of the items listed below and provide their response to that item immediately thereafter. All information should be presented in the listed order:

- A. Monthly rent amount being offered from the beginning of the contract until December 1, 2016. A fixed monthly lease rate must be offered separate from any other financial offer made in the proposal. If other financial offers are made that are based on transaction fees being shared with the University, the transaction fee and percentage offered to USC must be separately described along with a projection of the revenues expected to be generated for each of the 5 years of the initial contract term. **Include a completed Pricing Response Form which can be found in Section VIII Bidding Schedule / Price-Business Proposal of the solicitation with your proposal.**
- B. General information about the ATM Provider submitting the proposal. Please indicate the length of time the ATM Provider has been in business as well as the size of the ATM Provider in terms of the total number and location of all existing ATM's. Customer references for the top 5 current accounts of at least 3 years duration must be provided. These references must include the title, e-mail address and telephone number of the primary customer contact for the account.
- C. The charges proposed to be implemented for ATM usage at this location if awarded the License.
- D. Current charges/fees imposed for use of ATMs by ATM customers at other major locations.
- E. Types of services proposed to be offered at the ATM location at USC.

## **THE FOLLOWING QUESTION WAS RECEIVED FROM VENDOR A:**

**QUESTION #1:** How many Automated Teller Machines (ATM) are currently installed within the University of South Carolina?

**ANSWER:** We have a total of 6 ATMs from different financial institutions located outside of facilities and 6 ATMs located inside buildings provided by Carolina Collegiate Credit Union which holds a contract for placement of ATMs inside University facilities as well as the current license for this outside location.

**QUESTION #2:** As of date, how many different Automated Teller Machine vendors do you employ?

**ANSWER:** There are 6 ATM vendors (Financial Institutions) who have Licenses/contracts with USC for ATM placements.

**QUESTION #3:** Please provide current ATM surcharge on machine?

**ANSWER:** The current charge for this location is \$1,198 per month.

**QUESTION #4:** Is the University of South Carolina interested in expanding their current ATM portfolio?

**ANSWER:** Not at this time.

**QUESTION #5:** What is the current transactional volume, both foreign and member based?

**ANSWER:** We do not receive reports of transactional volume since payment is based upon a fixed license rate.

**QUESTION #6:** What is the projected enrollment for summer classes in or near where the ATM machine is to be installed, Humanities Classroom building? (Please provide for all 5 years)

**ANSWER:** The numbers below indicate the largest number of students enrolled at one time during May Session, Summer I and Summer II for the last five years in the buildings near HU (Humanities Classroom Building).

<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>	<b>2007</b>
1863	1763	1904	1477	1803

**QUESTION #7:** What is the current Automated Teller Machine type (make and model) installed currently? If unknown the exact dimensions?

**ANSWER:** Present machine: Tranax MBS 5000. See Specifications in this amendment.

**QUESTION #8:** Does current ATM machine take deposits or have any special features?

**ANSWER:** The ATM takes deposits for Carolina Collegiate FCU members only.

**QUESTION #9:** Will current Kiosk unit remain or is it property of the existing credit union/bank hosting the Automated Teller Machine?

**ANSWER:** The housing for the ATM will remain; it is the property of the University.

**QUESTION #10:** Is there currently a bank or credit union banking branch located on campus?

**ANSWER:** We don't have any banking branches located on campus. We do have several bank and credit union ATMs on campus.

**QUESTION #11:** Does the University of South Carolina have a campus club card program?

**ANSWER:** No.

## **THE FOLLOWING QUESTIONS WERE RECEIVED FROM VENDOR B:**

**QUESTION #1:** Is there data on the number of transactions/money withdrawn from the previous ATM vendor that we could see?

**ANSWER:** See answer given to Question #5 received from Vendor A.

**QUESTION #2:** Is it possible to find out the amount of rent the previous ATM provider was paying per month?

**ANSWER:** See answer given to Question #3 received from Vendor A.

## Discover the Tranax Difference

In addressing the needs of financial institutions, Tranax makes its mission clear: to provide essential banking functionality at a low cost of ownership. With through-the-wall, kiosk, lobby, and off-premise installation options as well as flexible hardware and software configurations, financial institutions can seamlessly integrate Tranax ATMs into their self-service network.

### Why Tranax?

Uncompromised quality, unwavering dependability, and unparalleled customer service. The installation of 50,000 Tranax ATMs proves it. Our extensive experience supports it. Equipped with market driven innovations, Tranax is able to address all of our customers' needs. With Tranax, the difference is superior value.

# MBS5000

Series

**TRANAX**  
www.tranax.com

## Specifications

**TRANAX**  
www.tranax.com

Features		Specification
Processor	CPU	800 MHz Pentium III equivalent
	O/S	Windows XP Embedded
	Memory	128MB - 512MB
	Drives	16MB Disk On Chip
		2.5" 30GB Hard drive
		CD-R drive
	Communications	3.5" 1.44MB Floppy drive (optional)
		56K Modem
Peripheral	10/100 LAN	
	5 USB ports and 4 Serial ports	
	2 PCI expansion slots	
	Keyboard and mouse ports	
Customer Interface	Display	Type 10.4" LCD
		Resolution SVGA, 800 x 600
		Brightness Sun-viewable, 1750 cd/m <sup>2</sup>
	Input	16-key Encrypting PIN Pad (EPP)
Receipt Printer	8 Function display keys	
	Card Reader	
	Dip type	
Dispenser	Type	Thermal
	Speed	100mm/second
	Type	Spray
	Speed	7 notes/second
Dimensions	Cassettes	Up to 3 2000-note cassettes
	Dispense Capacity	50 notes/transaction
	Reject Bin	200 note capacity
	Machine	56.4" H x 26.7" W x 27.5" D + throat
Security	Throat	Drive-up 2", 5.5", and 7.5"
	Fascia	Walk-up 2", 8", and 10"
	Fascia	27.3" H x 25.7" W
	Door Swing	Side: 90°, Rear: 134°
Environment	Weight	1200 lbs
	Vault	UL 291 Level 1
	Dual Lock	Combination La Gard COMBOGARD, Kaba Mas Cencon optional
		Key La Gard key lock
Environment	Operating Temperature	Normal 25°F to 120°F
	Relative Humidity	With Heater -30°F to 120°F
	Power	10% to 90%
	Power	110V/220V

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# MBS5000

Series

**essential**  
banking functionality

**TRANAX**

Discover the Tranax Difference



# Standard Features

The base model of the MB55000 comes equipped with a wide variety of standard features, many of which are expensive options on other manufacturers' ATMs. With a complete suite of standard features including a sun-viewable monitor, the MB55000 offers unparalleled value without sacrificing the needs of banks and credit unions.



**SERVICE PANEL**  
Configure and perform diagnostics and maintenance  
Accessible from service door

**THERMAL PRINTER**

**DIP STYLE CARD READER**

**PROCESSOR**  
800MHz Pentium III equivalent  
Hard disk drive  
CD-ROM drive  
Disk On Chip for electronic Journaling  
Modem and Ethernet cards

**OPERATING SYSTEM**  
Microsoft Windows XP Embedded  
WOSA/XFS compliant

**CONNECTIVITY**  
Dial-up, TCP/IP, and Wireless



MB55000D • Drive-up, side access

**BACKLIT PANEL**  
Add a logo for branding opportunity  
(Available on drive-up only)

**CUSTOMER DISPLAY**  
10.4" LCD  
SVGA (800 x 600) resolution  
Sun-viewable

**VOICE GUIDANCE**  
Accessibility for visually impaired  
Text-to-speech technology

**ENCRYPTING PIN PAD**  
Stainless steel keys  
Triple DES compliant  
Visa PED certification

**DISPENSER**  
Dispense currency and multimedia  
High speed friction feed  
2 2000-note cassettes

# Modular Design

Inherent in its modular design, the MB55000 adapts easily to a facility's installation requirements. It can be deployed in a variety of locations, both through-the-wall and in a kiosk, as either a cash dispenser or a full function ATM.



Northwest Bank, IL



Mississippi Federal Credit Union, MS



MB55000W • Walk-up, rear access

# Tranax Spectrum



Tranax's emulation software, provides plug compatibility on most banking ATM networks. The software emulates other manufacturers' message formats, providing turnkey ATM replacement solutions for banks.

The software also provides the ability to customize transactions screens resulting in a graphically enhanced user interface.



Easy to navigate interface allows the operator to select which customized graphics to display.

Customized receipts also provide additional marketing and branding opportunities.



Remote monitoring and cash management are key to ensuring a reliable network of ATMs. Tranax's remote monitoring system, provides an online and desktop platform for retrieving and archiving journal records, matching security photos to transactions, obtaining ATM status and configuration information, scheduling cash replenishment, and transferring files and software updates to the ATM. Currently available with Diebold CSP, Triton standard, and Tranax message formats.

# OPTIONAL FEATURES



**SECURITY CAMERA**  
Internal digital camera  
Download images to USB memory drive

**PC ENGINE**  
256MB Memory upgrade  
Portable USB memory drive  
Floppy drive

**SOFTWARE**  
Terminal emulation software  
Remote Monitoring System (RMS)



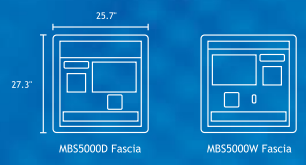
**CASH DISPENSER**  
3rd 2000-note cassette  
Motorized shutter

**AUTOMATED PRINT DEPOSITORY**  
Envelope depository for bills and checks  
Programmable print on envelope

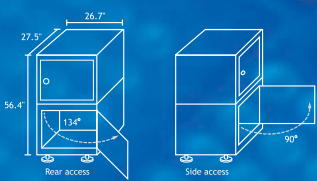
**HEATER**  
Extended lower temperature  
limit to -20° F

# DIMENSIONS

Separate fascia configurations for drive-up and walk-up models ensure an ergonomic customer interface.



Both the drive-up and walk-up are available with rear vault access. Additionally, the drive-up is offered with side vault access.



# SERVICE & MAINTENANCE

**National Service Network**  
Tranax delivers expert service and maintenance provided by factory-trained technicians through our Banking Business Partners (BBPs). We provide and require extensive, on-site product training for all Banking Authorized Service Providers. Every MB55000 comes with the peace of mind from knowing that it is supported by a national service network of dealers selected for their experience and ability.