



U N I V E R S I T Y O F  
**SOUTH CAROLINA**

AMENDMENT NO.3 TO SOLICITATION

TO: ALL VENDORS

FROM: Charles Johnson, Procurement Manager

SUBJECT: SUBJECT: SOLICITATION NUMBER: USC-RFP-2043-CJ  
SALES, WAREHOUSING, DISTRIBUTION, AND ACCOUNT MANAGEMENT OF NATIONAL  
RESOURCE CENTER FOR THE FIRST-YEAR EXPERIENCE & STUDENTS IN TRANSITION (NRC)  
PUBLICATIONS

DATE: September 15, 2011

This Amendment **No.3** modifies the Request for Proposals only in the manner and to the extent as stated herein.

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO. 3** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Name of Offeror

\_\_\_\_\_  
Date

**IT IS THE UNIVERSITY'S UNDERSTANDING THAT THE TYPICAL BUSINESS MODEL FOR MOST WAREHOUSE/DISTRIBUTION ARRANGEMENTS IS FOR THE WAREHOUSERS TO TAKE A FIXED PERCENTAGE OF NET SALES FOR THEIR SERVICES RATHER THAN SETTING A FIXED PRICE PER YEAR. THEREFORE, THE UNIVERSITY HAS DECIDED THAT FOR THIS SOLICITATION, FIXED ANNUAL FEE FOR THE CONTRACT IS DEFINED AS A FIXED PERCENTAGE ON NET SALES (GROSS SALES LESS FEES COLLECTED FROM CUSTOMERS FOR SHIPPING AND HANDLING AND APPLICABLE SALES TAX).**