



U N I V E R S I T Y O F
SOUTH CAROLINA

AMENDMENT NO. 2 TO SOLICITATION

TO: ALL VENDORS

FROM: Charles Johnson, Procurement Manager

SUBJECT: SOLICITATION NUMBER: USC-RFP-1766-CJ

PROVIDE KIOSK PRINT MANAGEMENT TURNKEY SYSTEM FOR THE UNIVERSITY OF SOUTH CAROLINA

DATE: July 15, 2010

This Amendment **No. 2** modifies the Request For Proposals only in the manner and to the extent as stated herein.

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT **NO. 2** IN THE SPACE PROVIDED BELOW AND RETURN IT WITH THEIR BID RESPONSE. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

Authorized Signature

Name of Offeror

Date

THE DEADLINE FOR RECEIPT OF OFFERS HAS BEEN EXTENDED TO 3:00 PM LOCAL COLUMBIA, SC TIME ON JULY 26, 2010.

IN THEIR PROPOSALS, OFFERORS MUST DEFINE THE SPECIFIC ELECTRICAL REQUIREMENTS FOR THE EQUIPMENT THEY ARE PROPOSING.

THE FOLLOWING QUESTIONS REGARDING THE RFP WERE RECEIVED FROM VENDOR A:

QUESTION 1: Assuming we have a solution that will address all of the requirements, (i.e. Carolina Card/CBORD payment, Tracking, Reporting...etc..) would it be acceptable to propose an alternate solution such as Pharos which is currently utilized as the print management system in many areas throughout the campuses of the University of South Carolina System?

ANSWER: We are only interested in kiosk style (small, free standing and unmanned) printing with this procurement.

QUESTION 2: Are Kiosks a mandatory component or can we propose a more seamless solution allowing students to print/copy at current devices without the need of kiosks (assuming we can still manage the Universities requirements)?

ANSWER: We are only interested in kiosk style (small, free standing and unmanned) printing with this procurement.

QUESTION 3: How many units will be required?

ANSWER: The first phase of this project will provide units to 9 locations in residence halls and 14 additional locations on Columbia campus.

QUESTION 4: What is the anticipated volume per device?

ANSWER: We are asking the offerors to provide this information to us in their proposals, since we have no prior experience with this equipment.

QUESTION 5: How many different campus locations will be included?

ANSWER: The first phase of this project will provide units to 9 locations in residence halls and 14 additional locations on Columbia campus.

QUESTION 6: Would you like copying to be included?

ANSWER: No.

**THE FOLLOWING QUESTIONS REGARDING THE RFP WERE RECEIVED FROM
VENDOR B:**

QUESTION 1: What are your first year CBORD integration and licensing fees?

ANSWER: Software Implementation is \$4400.00 and licensing fees are \$1200.00.

QUESTION 2: Will this contract be effective for all USC students to use at satellite campuses?

ANSWER: Yes.

QUESTION 3: Will print credits be pre-loaded for students?

ANSWER: No.

QUESTION 4: Will you provide a way for students to be pre-registered on the print system?

ANSWER: This is not a requirement for initial implementation, but is something that we may want to implement in the future.

QUESTION 5: How many locations total for all phases of implementation?

ANSWER: We have identified units being placed at 9 locations in residence halls and at 14 additional locations on Columbia campus to be provided initially. Other units may be added in the future.

QUESTION 6: Does USC provide any technical assistance for implementation/

ANSWER: USC will provide technical assistance for implementation and interfacing with the CBORD system, working closely with the vendor technician(s).

QUESTION 7: Are all of your locations wired for cat-5 networking?

ANSWER: Our locations will be wired for cat-5 or cat-6 networking.

QUESTION 8: When do you expect full implementation to begin?

ANSWER: This project is expected to be implemented in phases, with the first phase to be implemented by August 15, 2010. We understand that first phase implementation may be delayed depending upon the start date of the contract.

**THE FOLLOWING QUESTIONS REGARDING THE RFP WERE RECEIVED FROM
VENDOR C:**

QUESTION 1: For offerors that are not proposing revenue sharing with USC but hardware and operational cost of equipment only, how will they be judged under award criteria 1 and 4?

ANSWER: Revenue sharing is a mandatory requirement of the RFP.

QUESTION 2: Is revenue sharing a prerequisite of offer?

ANSWER: Revenue sharing is a mandatory requirement of the RFP.

**THE FOLLOWING QUESTIONS REGARDING THE RFP WERE RECEIVED FROM
VENDOR D:**

QUESTION 1: What is the expected number of kiosks to be provided or is this left up to the contractor's discretion?

ANSWER: We have identified units being placed at 9 locations in residence halls and at 14 additional locations on Columbia campus to be provided initially. Other units may be added in the future.

QUESTION 2: What version of CBORD is the university utilizing? How long has it been installed?

ANSWER: We are currently on CBORD's CS Gold version 5.0.28. This version has been installed since August, 2009.

QUESTION 3: Please list in detail the charges for the CBORD integration?

ANSWER: Software Implementation is \$4400.00 and licensing fees are \$1200.00.

QUESTION 4: Is there a cap on the CarolinaCard surcharge?

ANSWER: The University of South Carolina CarolinaCard has a current surcharge of three percent (3%) it charges for CarolinaCard Cash (CBORD system) transactions. Contractor must pay surcharge to CarolinaCard for kiosk print management system

transactions using CarolinaCash as the payment method. CarolinaCard reserves the right to increase the current surcharge percentage that it charges to contractor during the contract term.