



U N I V E R S I T Y O F
SOUTH CAROLINA

Posting Date: December 4, 2012

INTENT TO AWARD

This is a statement of intent to award a contract and becomes the official statement of award effective 8:00 AM, December 17, 2012, unless otherwise suspended or canceled. Vendors are encouraged not to begin work on the contract or incur any costs associated with the contract prior to the effective date of the contract. The University of South Carolina assumes no liability for any expenses incurred by vendors prior to the effective date of the contract.

Bidder's right to protest as listed in section 11-35-4210 in the South Carolina Consolidated Procurement Code applies to this award. Protest to be filed with:

Voight Shealy
Chief Procurement Officer
1201 Main Street Suite 600
Columbia, SC 29201

Solicitation Number: USC-IFB-2340-CJ

Description: Provide Travel Services for USC Athletics Department

Issue Date: November 12, 2012

Opening Date & Time: November 28, 2012 at 11:00 AM

Initial Contract Term: January 28, 2013 through January 27, 2014
Maximum Contract Term: January 28, 2013 through January 27, 2018

Estimated Potential Value of Contract: \$495,000.00

Awarded To: North America Sports Media, Inc. (Premiere Global Sports)
ATTN: Jeff Gilfand
1590 S. Milwaukee Ave.
Suite 317
Libertyville, IL 68048

Option 1 – Transaction Fee Pricing Model (Agents based in Premiere Global Sports' Cary, NC office)

ITEM A. USC ANNUAL EXPENSES

Transaction Fee for Group Tickets	800 tickets x \$16.00 each = \$12,800.00
Transaction Fee for Individual Tickets	800 tickets x \$21.00 each = \$16,800.00

	\$29,600.00

ITEM B. ANNUAL CONTRIBUTIONS TO USC ATHLETICS

Gamecock Club Donations	\$2,500.00
Airline Travel/Vouchers Value	\$0.00
Other Benefits:	
Hotel Commissions (estimated)	\$5,000.00
(Rental) Car Commissions (estimated)	\$1,000.00
Premiere Global Sports Airline Discounts (estimated)	\$8,000.00

	\$16,500.00

NET ANNUAL COST (ITEM A minus ITEM B)

(Est. Total Expenses less Total Benefits) \$29,600.00 - \$16,500.00 = \$13,100.00

Charles C. Johnson, III.

Charles C. Johnson, III
Procurement Manager