



U N I V E R S I T Y O F
SOUTH CAROLINA

AMENDMENT NO. 1

TO: ALL VENDORS

FROM: Venis Manigo

SUBJECT: USC-FPB-2457-VM
Services to Provide Acceptance of the University of South Carolina Declining Balance Card (Carolina Card) at Off Campus Locations

DATE: August 1, 2013

This Amendment No. 1 modifies the Fixed Price Bid only in the manner and to the extent as stated herein.

Attached are answers to questions received.

BIDDER SHALL ACKNOWLEDGE RECEIPT OF AMENDMENT NO. 1 IN THE SPACE PROVIDED BELOW

AND RETURN IT **WITH THEIR BID RESPONSE**. FAILURE TO DO SO MAY SUBJECT BID TO REJECTION.

Authorized Signature

Firm

Date

QUESTIONS AND ANSWERS

1. We are a new franchise... We opened our doors on April 6, 2013, so we have not been in operation for three years. Is that a problem?

ANSWER: Each business must meet the state's standards of responsibility as defined in R.19-445.2125 and provide any necessary information to allow the University to determine that they have the ability to meet all contractual requirements.

2. According to the bidding schedule the minimum commission rate for our type of category would be 8%. The highest rate we are paying now is 2.85% with a \$.10 swipe. Our individual pizzas are priced at \$6.99 and \$7.99, and our average ticket would be approximately \$9.65. Taking into consideration the cost of food, labor cost, franchise fees, etc., paying 8% plus a card swipe of \$.30 would not be in our best interest. Is the system set up to where there would be opportunity for lower commission rates and swipe fees?

ANSWER: Not at this time. This is a fixed price bid. The per transaction costs and minimum rates required in the bid specifications must be agreed to for your bid to be considered.

My only question is the cost of the per transaction commissions as well as the overall percentage due to the University. If I do the proposed charges a menu item that would cost me 27% food cost would jump to 40% food cost...

ANSWER: Not at this time. This is a fixed price bid. The per transaction costs and minimum rates required in the bid specifications must be agreed to for your bid to be considered.

3. Does the USC card require a separate or dedicated card reader? Or can it be used with our current card reader system?

ANSWER: The Merchant will need to purchase (\$ 150 Estimate of cost) (1) PAX S 80 Countertop Terminal card reader. This reader will be required in order to read the CarolinaCard and access the university's database to determine if a student has the funds to complete the transaction. It is possible for a merchant to integrate the UGRYD/CBORD system into their POS System. A system setup and configuration document can be provided in which the Merchant will use to program their POS system so that each vendor's register can accept the CarolinaCard ID just like debit and credit cards.