

- TO: ALL BIDDERS
- FROM: Mary L. Sims Procurement Manager

SUBJECT: USC-BVB-1758-MLS

DATE: July 8, 2010

Amendment #1 Modifies the Best Value Bid (BVB) only in the manner and to the extent as stated herein.

- 1. Page 12, Section VI, under Award Criteria, Evaluation Factors, add numerical weightings to read as follows:
 - 6.0 Financial Proposal 60
 - 6.1 Qualification, References, and Relevant Experience 20
 - 6.2 Procedures and Methodology of Operations 20
- 2. Attached Response to Questions received.

BIDDER SHALL SIGN AND RETURN THIS AMENDMENT **WITH YOUR PROPOSAL**. FAILURE TO DO SO MAY RESULT IN REJECTION OF BID.

Authorized Signature

Firm

Date

AMENDMENT #1 - Solicitation USC-BVB-1758-MLS – Medical and Accidental Insurance for USC Students Traveling Abroad Questions and Responses

1. **Question:** Does USC currently offer a single program for all students enrolled through the Traveling Abroad Program? Please provide the rate history under the program

Response: No

2. **Question**: Is the current program open to just students or traveling scholars as well?

Response: Just students

3. **Question**: May our financial proposal provide rates that are age banded based on one month and six month increments?

Response: No

4. **Question**: If available, please provide a census reflecting the 950 students enrolled under the program ending June 30th, 2010.

Response: Please review the University's undergraduate statistics reports for Undergraduate student information only at <u>http://www.ip.sc.edu/Study-Abroad/study-abroad-statistics.html</u> A statistical report for 2009-10 is not yet available.

5. **Question**: If available, please provide claims experience for the program from 2006 to present.

Response: Not available

6. **Question:** If available, please provide enrollment history under the program from 2006 to present.

Response: Not available

7. Question: If available, please provide aggregate premium history under the program from 2006 to present.

Response: Not available

8. **Question:** Can you please provide any prior loss experience data for previous years?

Response: This data is not available, as we have had no prior policy in place.

9. Question: Please provide 3 years of premium and claims history.

Response: Not available

10. Question: What plan changes have been made over the past 3 years?

Response: Not available – no previous plan.

11. **Question:** What are the current rates offered? What rate changes have been made over the past 3 years?

Response: Not available

12. Question: Can we get a copy of the current plan design? Or the brochure?

Response: No current plan design/brochure is available. USC students are required to purchase the International Student Identity Card (ISIC) for basic medical, evacuation and repatriation coverage. Otherwise students used the insurance plans included in their various study abroad programs.

13. Question: What is the average age of these study abroad participants?

Response: The average age is approximately 20-21. For the past 2009/2010 academic year, almost 50% of the students sent abroad were juniors.

14. Question: What is the average length of the study abroad trips?

Response: Approximately 50% of students go abroad for any length of time during the summer (average about 4 weeks) and the other 50% go abroad for a semester (about 4 months) or a year (about 9 months).

15. Question: Where are these students traveling to?

Response: List of where students travelled last year: Europe - 56.5% Latin America/Caribbean – 12.5% Middle East/Africa – 1.6% Asia – 12.6% Australia/South Pacific – 7.6% Multi-Country – 6.2%

16. **Question:** Please confirm if dependents are covered under this policy. If so, please indicate dependent tier coverage (student + spouse, student + child, etc.)

Response: No dependants covered.

17. **Question:** Please confirm if the following populations are covered under this plan: Undergraduate, Graduate, Teachers/educators.

Response: Undergraduate & graduate populations covered, teachers/educators not covered.

18. **Question**: Please provide utilization information, preferably for the last three years if available.

Response: N/A – no previous plan

19. Question: Please provide a brief summary of the hard-waiver enrollment process.

Response: Not available – Refer to wording on Page 9, 3.5.1, Hard Waiver Process, of the solicitation.

20. Question: What is meant by Section 3.3.2 "No copay"

Response: No co-pay at time of service.

21. **Question**: Are there any restrictions or prohibitions as to a deductible, either a onetime flat deductible per insured per policy term or a deductible amount to be met per claim?

Response: We are expecting a reasonable proposal regarding deductibles, but have no specific restrictions at this time.

22. Question: 5.0 - Company standing: Coverage should be quoted with an admitted company authorized to do business in the State of South Carolina pg 11 of the RFP. It at all possible, can you please confirm if bidders that do not meet this requirement will be disqualified?

Response: No, bidders that do not meet this requirement will not be disqualified. However, additional consideration will be given to those bidders that do.