## EXAMPLE MULTI-VOTING

A team wants to prioritize potential changes to strengthen customer service. They've narrowed down to five possible actions but want to narrow further. Each person has five votes to distribute among the options - to show what they see as the likely impact on customer service. Here's their visual after they've distributed their votes:

|  | Person 1 | Person 2 | Person 3 | Person 4 | Person 5 | TOTAL |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Introduce customer <br> feedback surveys | 1 | 0 | 0 | 1 | 1 | 3 |
| Extend customer <br> service hours | 1 | 2 | 3 | 0 | 1 | 7 |
| Enhance employee <br> training programs | 0 | 0 | 0 | 0 | 1 | 1 |
| Improve response <br> time to customer <br> inquiries | 2 | 3 | 1 | 4 | 2 | 12 |
| Upgrade customer <br> service software | 1 | 0 | 1 | 0 | 0 | 2 |

