

PRE-WORK: PLEASE COMPLETE THE SURVEY ON PAGE TWO

### Understand the roles you play

#### Drama Triangle Worksheet- What is your Primary role?

Which is your primary role in the drama triangle?

The following are characteristics of each role. Put a check mark next to any of the statements that apply to you.



Victim		Rescuer		Perse	Persecutor	
	I am not worthy of	0	I feel the need to		Others are	
	having good		help people even		responsible for my	
	relationships.		when they don't		problems.	
	No one		want my help.		Others should	
	understands me.		Other people need		listen to me, I am	
	I don't feel like I am		my help with their		right.	
	doing it right.		problems.		I don't like feeling	
	I resent others who		I like having others		powerless.	
	are happy and		depend on me.		I verbally attack	
	successful.		I feel guilty when I		others.	
	Other people		say NO.		I am passive-	
	should make		I tolerate more		aggressive.	
l _	decisions for me.	_	than I should.	-	I make sarcastic	
	I feel alone in this		I help other people		remarks	
l _	world.	_	keep secrets.	_	frequently.	
	When others try to		I never confront		I feel more	
	help I can only		people about their		powerful than	
	think of reasons		problems I just	_	others.	
_	why it won't work.		help them.		I am critical to	
	I fear being		I feel	l _	those around me.	
	abandoned and		unappreciated; I		I act like I don't	
_	alone.		give and give and		care.	
	I complain about		give with little		I tease other	
	they way things	_	being returned.		relentlessly.	
l –	are. I sabotage others		My needs are not as important as		I make cutting remarks.	
	when they try to		others.		I am blunt.	
	help me.		I focus on others so	_	I coach those	
	I am not good at	,	I don't have to look		around me to do	
-	handling hard		at myself.		things a different	
	things.		I feel superior to		way. My way!	
	Sometimes I act the	_	most people		I shame others for	
_	role of martyr.		around me.	_	their mistakes.	
	I use the behavior				I demand respect	
_	of others against	_	don't take care of	_	from those around	
	them.		the problems of		me.	
			others.			

http://rootstoholdme.com/healing-exercises-worksheets/drama-triangle/

### **Learning Objectives**

- What the Karpman Drama Triangle is and the traits of each role
- Identify preferences and tendencies in creating or perpetuating the triangle
- How to detect and avoid the triangle & direct communication to build effective relationships

### What is the Karpman Drama Triangle?

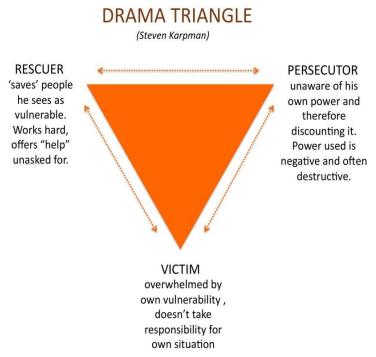
Dr. Stephen B. Karpman developed a social model in 1968 called the Drama Triangle or Victim Triangle. This framework helps us **understand the dysfunctional roles people tend to adopt to deal with conflict**. The Drama Triangle won the Eric Berne Memorial Scientific Award in 1972. You can find his research and original articles <u>on</u> his website.

### The cost of drama and unhealthy conflict in the workplace

U.S. Employers spend **2.8** hours each week dealing with conflict and **2.5** hours a day dealing with drama. On a team of 10 conflict costs \$30,000/year and drama costs \$130,000/year. Over 1/3 of employees said that conflict resulted in someone leaving the company, either through firing or quitting. (Wakeman, Cy (2017). No Ego: How Leaders Can Cut the Cost of Workplace Drama, End Entitlement, and Drive Big Results. St. Martin's Press.) Turnover costs are **1.5-2 times the costs of an employee's salary**. Disengaged employees cost the company around **37% of their salary**. (Gallup)

The Drama Triangle illustrates a power game involving three tightly bound roles.

- 1. The Persecutor
- 2. The Victim
- 3. The Rescuer



We are often drawn to one role; however, we typically move around the three roles in conflict during different circumstances. These unhealthy reactions to conflict, differences of opinions, and disagreements in the Drama Triangle hold people back from addressing issues at the root level. The behaviors perpetuate the drama and consume time, are counter-productive and cause frustration, anger, and misery. These hidden agendas and subversive conversations erode communication, trust, and cause great damage to relationships.

The triangle can also take place with just two players. When there are more than three players, several people can play the same role. The Drama Triangle is in motion and never static. The players move quickly and reactively from one role to another and swap between their roles.

While a healthy person will perform in each of these roles occasionally, pathological role-players actively avoid leaving the familiar and comfortable environment of the game. In each case, the Drama Triangle is an instrument of destruction.

The goal is to understand the Drama Triangle, the roles, and how to step out of the triangle to transform this lose-lose situation and create a more positive outcome for everyone.

### Characteristics, traits and needs of each role

Characteristics, traits and needs of each role							
Victim	Rescuer	Persecutor					
<ul> <li>One whose equilibrium is disturbed</li> <li>I'm not OK but everyone else is.</li> <li>Subjected to the attacks; believe they are "at the effect of" a person or situation</li> <li>Feels like a persecutor magnet</li> <li>Undergoing change, struggling against change</li> </ul>	<ul> <li>Strives to restore equilibrium</li> <li>You're not OK but I can fix you.</li> <li>Protector, too good to be true</li> <li>Servant-knight / mother figure (mother hen) / martyr</li> <li>Desire to feel good about themselves and capable</li> <li>Tend to drive the conflict intensity level by how aggressively they respond</li> </ul>	Disturbs the equilibrium     You're not OK but I am so do what I tell you.     Attacker, aggressor     Likes to control and is rigid     Innovator, initiator     False sense of superiority     Defensive when things go sour					
<ul> <li>Depends on a savior (rescuer)</li> <li>Does not take responsibility for their negative circumstances, feelings, behaviors &amp; performance</li> <li>Denies possession of the power to change the negative</li> <li>Very sensitive, wants kid-glove treatment and pretends incompetence</li> <li>If they aren't being persecuted, they will seek out a persecutor (frequently notes how others are against them, they can't do anything right)</li> <li>Doesn't take a stand</li> <li>Do less than 50%</li> </ul>	<ul> <li>Yearns for a basket-case (victim)</li> <li>Takes responsibility for solving others' problems and neglects own</li> <li>Self-satisfying, psychological need; justified</li> <li>Harried, tired and often has physical complaints (not taking care of self, neglects own needs) and underlying anger</li> <li>Does not address the root cause, only solves superficially</li> <li>Will not coach others and hold them responsible; likes them to keep coming back for help; hidden agenda - needs to be needed</li> <li>Use guilt to get their way</li> </ul>	<ul> <li>Needs a scapegoat         (victim/rescuer)         <ul> <li>Holds others responsible, blames the victim &amp; criticizes the rescuer for enabling</li> <li>Rigid and resentful when others don't live up to their expectations</li> <li>Critical, unpleasant, and good at finding fault</li> <li>Sometimes bullies or targets the weaker or under-performers</li> <li>Provides no guidance, assistance, or a solution to underlying problem</li> <li>Keeps victim oppressed through threats and bullying</li> </ul> </li> </ul>					
<ul> <li>Sounds like deflection or defeat</li> <li>Why does this happen to me?</li> <li>I guess I must live with it, poor me</li> <li>It is beyond my control</li> <li>I'm not responsible for this</li> <li>I'm overwhelmed, there is no way I can do all this</li> <li>They think I can't do anything right</li> <li>Why are they ganging up on me?</li> </ul>	<ul> <li>Sounds like encouraging the victim</li> <li>Yes! You are so right!</li> <li>I think so too! I agree!</li> <li>I'm the only one that knows.</li> <li>Let me help you.</li> <li>You need my help.</li> <li>I can provide background or confidential information about that. Call me first.</li> <li>Why didn't you include me?</li> <li>You didn't do what I</li> </ul>	Sounds like justifying their actions  I should never have trusted you  I did not expect this from you  If you would only have done what I told you  I figured this is what would happen if you were in charge  There was such a better way to do it than that					

suggested.

#### **Situation determines position**

A victim who finds victimhood too oppressive can switch to the role of persecutor.

#### **Victim Traits**

- Often youngest in the family
- Overprotected by parents or siblings
- Little experience & confidence in managing problems
- Easily overwhelmed and anxious
- Unconfident: believe they can't take care of themselves if they are to escape the triangle
- Under-responsible: Your problems are your problems
- I expect you to fix my problems; I'll wait or manipulate you
- Cannot get too strong or the Rescuer will feel threatened and not needed

#### Situation determines position

A rescuer pushed too far by a persecutor will switch to the role of victim or counter-persecutor. A rescuer who builds resentment for being unappreciated can switch to the role of persecutor.

#### **Rescuer Traits**

- Only child or oldest
- Grew up in a chaotic family
- Pleaser (avoid conflict by being good), co-dependent, enabling, overly protective
- Sensitive to others' emotions (EI)
- Hyperattentive to ensuring others' happiness; my job to make you happy; not offend others (or critical voice in their head)
- Compartmentalizes conflict until blows up
- Over-responsible: Your problems are my problems
- Identify as a "fixer" and often socially acclaimed, even rewarded for "selfless acts" of caring
- Feels pressure and control
- Cannot be vulnerable because Victim may not be able to handle it
- Afraid of being alone; victim leaving them

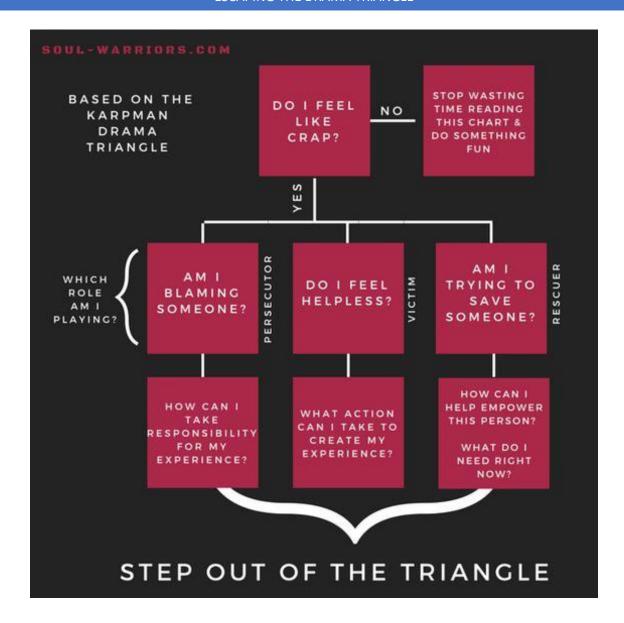
#### Situation determines position

A persecutor who is admonished by a rescuer on behalf of a victim will switch to the role of victim.

#### **Persecutor Traits**

- May have been a survivor of some type of abuse or neglect
- Overcomes feelings of personal helplessness and shame by over-powering others
- Deny their vulnerability
- Greatest fear is powerlessness
- Project their inadequacy, fear, and vulnerability
- "The world is hard and mean."
   I must fight to survive
- Chip on their shoulder; "I'll get you before you get me" or "You deserve what you get"
- Must protect themselves in what they perceive as a hostile world
- Must always be right; may bully, preach, threaten, blame, lecture, interrogating and attacks; behaving/identifying with people who have abused them in this way in their childhood

Traits from: https://lindagrahammft.net/triangle-victim-rescuerpersecutor-get/



#### Reflection

Which role(s) do you typically play?

Who frequently plays with you and in which roles?

What are the risks or consequences to you personally and professionally if you don't step out of the triangle?

### Escaping the drama triangle

#### BREAK THE CYCLE: CHANGE YOUR ROLE IN THE GAME

Victim → Survivor /
Thriver / Creator
With problem solving
Do I feel helpless?

What action can I take to create my experience?

**Skill:** Problem solving, accept own vulnerability, realize they have power, think about options

- State what you want and act
- Keep agreements: If someone helps, do your part by following through
- Ask yourself: how can I get what I really want in a healthy way?
- Gratitude: acknowledge strengths and what is going well
- Acknowledge their problem solving as well as their leadership capabilities
- Take responsibility for their own feelings, thoughts, and reactions

Rescuer → Coach With clear support

Am I trying to save someone?

How can I help empower this person?

What do I need right now?

**SKILL:** Listening, asking good questions, setting boundaries

- Give message: I care about you, and I know you are capable
- Do nothing that others can do for themselves
- Listen actively, without making it yours to solve
- State boundaries
- Provide choices
- Empower rather than disable
- Allow people to make mistakes and learn through sometimes consequences

Persecutor → Challenger With clear structure

Am I blaming someone?

How can I take responsibility for my experience?

**SKILL:** Assertiveness, set clear expectations, call forth growth in others

- Self-accountability
- State boundaries: I am willing to listen/work 10 min.
- Provide clear expectations: I need you to keep your agreement; please have it done by Tuesday.
- Provide choices: you want to do like this or like that?
- Build EI and self-regulation
- Work on showing vulnerability, seeking help, asking questions to build trust
- Tell stories about when something was hard for you, or you had to figure something out to be relatable

#### **EMPOWERMENT TRIANGLE**

KEY = SELF-AWARENESS

#### **CREATOR**

Accepting own vulnerability, realizing they have power too, thinking about options. Skill: problem solving

RESCUER

PERSECUTOR

COACH

Caring. How can I help you (instead of just taking over). Skill: listening (victor). Skill: listening (victor). Skill: listening (victor). Skill: assertiveness)

#### Reflection:

What is it that you need? How can you get what you need?

## BE RESPONSIBLE FOR EVERYTHING YOU THINK, SAY, DO AND FEEL (OWNERSHIP)

- If something bothers me, it is MY problem.
- If there is something I need to tell you, I need to tell YOU.
- If I think you may be able to help me with MY solution, I need to ask you.

If you decide NOT to help me, I'll need how to figure out how to fix it myself.

VICTIMIZATION	ACCOUNTABILITY
Ignore/deny	See it
Wait and see	Own it
Confusion/tell me what to do	Solve it
It's not my job	Do it
Finger-pointing/blame game	-The Oz Principle

### Strategies to escape the Drama Triangle:

#### Reflection

What do you need to escape the triangle? How will you go about getting it?

#### Plan your conflict conversations:

- Use a conversation planner to prepare your thoughts
- Reflect on past conflict conversations with a Left|Right worksheet
- Look for loaded words, bad reactions

#### Think before you speak

- Is it TRUE?
- Is it HELPFUL?
- Is it INSPIRING?
- Is it NECESSARY?
- Is it KIND?

#### Beware the open-door policy:

- What types of conversations happen in your space? Look for patterns: venting, rescuing, coaching
  - Venting is the ego's way of avoiding self-reflection
- · Ask questions that provide for self-reflection
  - Self-reflection allows for accountability
- Implement a Rule of the Door
  - Open come in
  - Cracked have a great need
  - Closed have an emergency

#### Have some practiced responses ready for triangulation situations:

- If you are conflict adverse or blurt back defensively in conflict you could benefit from a few prepared responses to buy some time or to stop someone from venting, blaming, or whining
  - Let me think about this and get back with you
  - o I might need more information about this, let's talk about it again later
  - o I want to make sure we give this proper consideration, let's find another time to talk more
  - My first instinct is to say ... but I want to make sure I have really considered this fully. Can we discuss this when we have more time?

#### Practice saying "no" and setting boundaries and putting the ball back in their court

- Have you spoken with X directly? If not, "Why not?"
- Are you sure that's what they meant? What could you ask of them to find out?
- This problem seems to keep popping up. What could you do differently this time for a better outcome?
- What part of this do you think you are responsible for?
- What do you think would be a good first step?
- What exactly do you need from me?

### Team strategies to stop triangulation

#### Create common values statements for teams

• Live them, hire for them, provide feedback around them

#### Create a coaching culture

- Promote proactive, solution-driven conversations and conflict
- Point out conversations that are stalled

#### **Provide feedback**

- o Recognize when people change behaviors and reward them with specific, timely feedback
- Address poor behaviors specifically and timely

Create Ground Rules and Working Agreements to guide how you interact with one another

#### Reflection

What else do you need to do individually or as a team?

#### Resources

https://karpmandramatriangle.com/index.html

http://www.johngouletmft.com/Breaking The Drama Triangle Newest.pdf

https://lindagraham-mft.net/triangle-victim-rescuer-persecutor-get/

http://rootstoholdme.com/healing-exercises-worksheets/drama-triangle/

https://www.drkathrynkissell.com/resources/karpmans-drama-triangle/

https://mindfulme.me/karpmans-drama-triangle-self-empowerment/

https://www.psychologytoday.com/blog/fixing-families/201106/the-relationship-triangle

http://www.executivecoaching.be/Article TriangleDramatique En 1.htm

https://bpdfamily.com/content/karpman-drama-triangle

http://rootstoholdme.com/healing-exercises-worksheets/drama-triangle/

Wakeman, Cy (2017). No Ego: How Leaders Can Cut the Cost of Workplace Drama, End Entitlement, and Drive Big Results. St. Martin's Press.